UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): October 25, 2007

EQUINIX, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware	000-31293	77-0487526
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification Number)

301 Velocity Way, 5th Floor
Foster City, California 94404
(650) 513-7000

(Addresses of principal executive offices)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition

The information in Item 2.02 of this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

On October 30, 2007, Equinix, Inc. ("Equinix") issued a press release announcing its financial results for the quarter ended September 30, 2007. A copy of the press release is attached as Exhibit 99.1. Equinix released certain non-GAAP information in the press release and attached to the press release is a reconciliation to the non-GAAP information.

On October 30, 2007, in connection with the issuance of the press release, Equinix will hold a conference call to discuss the press release.

Item 2.03. Creation of a Direct Financial Obligation or an Obligation Under an Off-Balance Sheet Arrangement of a Registrant

On October 25, 2007, Equinix (UK) Ltd, a wholly-owned subsidiary of Equinix, borrowed an additional British Pound 6,000,000 (or approximately $12,308,000 as translated using effective exchange rates as of October 25, 2007) under its British Pound 82,000,000 Senior Facilities Agreement (the "Facilities Agreement") dated June 29, 2007 with CIT Bank Limited, as arranger, CIT Capital Finance (UK) Limited, as administrative agent and security trustee and the Lenders (as defined therein). The Facilities Agreement is available to fund Equinix's current and future operations in Europe. This brings the total borrowings under the Facilities Agreement to approximately British Pound 38,621,000 (or approximately $79,226,000 as translated using effective exchange rates as of October 25, 2007) at a blended interest rate of approximately 7.62%.

The Facilities Agreement became an indirect obligation of Equinix as a result of its acquisition of IXEurope plc which closed on September 14, 2007.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

99.1 Press Release of Equinix, Inc. dated October 30, 2007.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EQUINIX, INC.

DATE: October 30, 2007

By: /s/ KEITH D. TAYLOR

Keith D. Taylor
Chief Financial Officer

EXHIBIT INDEX

Exhibit Number	Description
99.1	Press Release of Equinix, Inc. dated October 30, 2007.

Exhibit 99.1

Equinix Reports Third Quarter 2007 Results

- Increased revenues to $103.8 million, a 13% increase over the previous quarter and a 41% increase over the same quarter last year

- Increased quarterly EBITDA, a non-GAAP financial measure, to $40.6 million, a 15% increase over the previous quarter

- Raised 2007 annual revenue guidance to $416.0 to $417.5 million and EBITDA guidance to $153.0 to $154.0 million

- Raised 2008 annual revenue guidance to $625.0 to $640.0 million and EBITDA guidance to $240.0 million to $250.0 million

- Opened greenfield expansion IBX in the Chicago metro area in October, its third IBX center in the region

FOSTER CITY, Calif.--(BUSINESS WIRE)--Oct. 30, 2007--Equinix, Inc. (Nasdaq:EQIX), the leading provider of network-neutral data centers and Internet exchange services, today reported quarterly results for the period ended September 30, 2007.

Revenues were $103.8 million for the third quarter, a 13% increase over the previous quarter and a 41% increase over the same quarter last year, including approximately $5.5 million of revenues from Europe as a result of the IXEurope acquisition that closed on September 14, 2007. Recurring revenues, consisting primarily of colocation, interconnection and managed services, were $99.3 million, a 13% increase over the prior quarter and a 42% increase over the same quarter last year. Non-recurring revenues were $4.5 million in the quarter.

Cost of revenues were $62.9 million for the third quarter, including $878,000 of stock-based compensation, a 13% increase over the previous quarter and a 28% increase over the same quarter last year, including cost of revenues of $4.0 million from Europe. Cost of revenues, excluding depreciation, amortization, accretion and stock-based compensation of $22.7 million, were $40.2 million for the third quarter, a 19% increase over the previous quarter and a 35% increase over the same quarter last year. Cash gross margins, defined as gross profit less depreciation, amortization, accretion and stock-based compensation, divided by revenues, for the quarter were 61%, down from 63% the previous quarter and up from 60% the same quarter last year. On a same IBX basis (defined as IBX centers which have been available for new customer installs for at least four full quarters), cash gross margins were 65%.

Selling, general and administrative expenses were $34.8 million for the third quarter, including $9.6 million of stock-based compensation, a 4% increase from the previous quarter and a 33% increase over the same quarter last year, including selling, general and administrative expenses of $2.0 million from Europe. Selling, general and administrative expenses, excluding depreciation, amortization and stock-based compensation of $11.9 million, were $22.9 million for the third quarter, a 1% increase over the previous quarter and a 20% increase over same quarter last year.

Net income for the third quarter was $4.1 million, including stock-based compensation expense of $10.5 million. This represents basic net income per share of $0.13 and diluted net income per share of $0.12 based on a weighted average share count of 31.7 million and 33.1 million, respectively.

EBITDA, defined as income or loss from operations before depreciation, amortization, accretion, stock-based compensation expense and restructuring charges, for the third quarter was $40.6 million, up from $35.3 million the previous quarter and up from $24.9 million the same quarter last year.

"Equinix continued to deliver strong results across all areas of the business," said Steve Smith, CEO of Equinix. "As we look into 2008, the business has never been better and we intend to fully capitalize on the strong market fundamentals and our solid execution to maximize our global market leadership position."

Capital expenditures in the third quarter were $88.9 million, of which $5.0 million was attributed to ongoing capital expenditures and $83.9 million was attributed to expansion capital expenditures. This result is less than expected, as certain capital expenditures attributed to expansion projects will move into the fourth quarter. In addition, the Company spent $65.0 million on real estate acquisition activities in the Silicon Valley and $541.7 million on the IXEurope acquisition, net of cash acquired, in the third quarter.

The Company generated cash from operating activities of $48.7 million as compared to $38.1 million in the previous quarter. Cash used in investing activities was $718.2 million as compared to $157.4 million in the previous quarter with the increase largely attributed to the IXEurope acquisition.

As of September 30, 2007, the Company's cash, cash equivalents and investments were $436.4 million, as compared to $324.0 million at the end of the previous quarter. This included net proceeds attributed to its $750.0 million concurrent underwritten public offering of 4,211,939 shares of common stock and the 3.00% Convertible Subordinated Notes due 2014, which closed on September 26, 2007 offset in part by the costs attributed to the IXEurope acquisition.

Other Company Developments & Metrics

-- On a same IBX basis (defined as IBX centers which have been available for new customer installs for at least four full quarters), revenues were $97.1 million; cost of revenues were $53.9 million; cost of revenues, excluding depreciation, amortization, accretion and stock-based compensation, were $34.3 million and cash gross margins for the quarter were 65%

-- On a weighted average basis, and excluding the impact of the IXEurope acquisition, the number of cabinets billing was approximately 20,100 representing an approximate utilization rate of 78%

-- U.S. interconnection service revenues were 21% of U.S. revenues for the quarter. Interconnection services represent approximately 18% of total worldwide revenues. We expect interconnection revenue to decline to 15% to 16% of total worldwide revenues as the full quarter impact of IXEurope revenues is reflected in the Company's results in the fourth quarter.

Business Outlook

As previously announced, for the full year of 2007, total revenues are expected to be in the range of $416.0 to $417.5 million, including approximately $38.0 million anticipated from Europe. Total year cash gross margins are expected to be approximately 62%, including approximately $6.9 million of net cash costs attributed to its expansion IBXs. EBITDA for the year is expected to be between $153.0 and $154.0 million. Capital expenditures for 2007 are expected to be $405.0 to $415.0 million, including approximately $46.0 million of ongoing capital expenditures and approximately $30.0 million of capital expenditures related to Europe. Expansion capital expenditures are for the build outs of the Frankfurt, London, Paris, Singapore, Tokyo, Washington, D.C., and Chicago expansions opened this year, as well as the announced expansions in London, Los Angeles, New York, Silicon Valley and Washington D.C. metro areas.

For the full year of 2008, total revenues are expected to be in the range of $625.0 to $640.0 million, including $150.0 to $160.0 million anticipated from Europe. EBITDA for the year is expected to be between $240.0 and $250.0 million, including $42.0 to $50.0 million anticipated from Europe. Capital expenditures for 2008 are expected to be in a range of $300.0 to $310.0 million, comprised of approximately $45.0 million of ongoing capital expenditures, including $15.0 million related to Europe, and $255.0 to $265.0 million of expansion capital expenditures, including $50.0 million related to Europe.

The Company will discuss its results and guidance on its quarterly conference call on Tuesday, October 30, 2007, at 5:30 p.m. EDT (2:30 p.m. PDT). To hear the conference call live, please dial 1-210-839-8500 (domestic and international) and reference the pass code (EQIX). A simultaneous live Webcast of the call will be available over the Internet at www.equinix.com, under the Investor Relations heading. A replay of the call will be available beginning on Tuesday, October 30, 2007 at 7:30 p.m. EDT (4:30 p.m. PDT) by dialing 1-203-369-1656. In addition, the Webcast will be available on the Company's Web site at www.equinix.com. No password is required for either method of replay.

About Equinix

Equinix is the leading global provider of network-neutral data center and interconnection services, offering premium colocation, traffic exchange and outsourced IT infrastructure solutions. Global enterprises, content companies, systems integrators and network service providers look to Equinix Internet Business Exchange (IBX(R)) centers for world-class reliability and network diversity. Equinix IBX centers serve as critical, core hubs for IP networks and Internet operations worldwide. With 36 IBX centers located in 17 strategic markets across North America, Europe and Asia-Pacific, Equinix enables customers to reliably operate their mission-critical infrastructure on a global basis.

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of IXEurope into Equinix; a failure to receive significant revenue from customers in recently built out data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; the results of any litigation relating to past stock option grants and practices; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

Equinix and IBX are registered trademarks of Equinix, Inc. Internet Business Exchange is a trademark of Equinix, Inc.

Non-GAAP Financial Measures

Equinix continues to provide all information required in accordance with generally accepted accounting principles (GAAP), but it believes that evaluating its ongoing operating results may be difficult if limited to reviewing only GAAP financial measures. Accordingly, Equinix uses non-GAAP financial measures, such as non-GAAP revenues, EBITDA, cash cost of revenues, cash gross margins, cash operating expenses (also known as cash selling, general and administrative expenses or cash SG&A), non-GAAP net income (loss), free cash flow and adjusted free cash flow to evaluate its operations. In presenting these non-GAAP financial measures, Equinix excludes certain non-cash or non-recurring items that it believes are not good indicators of the Company's current or future operating performance. These non-cash or non-recurring items are a non-recurring revenue adjustment with respect to 2006 results, depreciation, amortization, accretion, stock-based compensation, restructuring charges and, with respect to 2006 results, the gain on Honolulu IBX sale, and with respect to 2007 results, the loss from conversion and extinguishment of debt. Recent legislative and regulatory changes encourage use of and emphasis on GAAP financial metrics and require companies to explain why non-GAAP financial metrics are relevant to management and investors. Equinix excludes these non-cash or non-recurring items in order for Equinix's lenders, investors, and industry analysts who review and report on the Company, to better evaluate the Company's operating performance and cash spending levels relative to its industry sector and competitor base.

Equinix excludes depreciation expense as these charges primarily relate to the initial construction costs of our IBX centers and do not reflect our current or future cash spending levels to support our business. Our IBX centers are long-lived assets, and have an economic life greater than ten years. The construction costs of our IBX centers do not recur and future capital expenditures remain minor relative to our initial investment. This is a trend we expect to continue. In addition, depreciation is also based on the estimated useful lives of our IBX centers. These estimates could vary from actual performance of the asset, are based on historic costs incurred to build out our IBX centers, and are not indicative of current or expected future capital expenditures. Therefore, Equinix excludes depreciation from its operating results when evaluating its operations.

In addition, in presenting the non-GAAP financial measures, Equinix excludes amortization expense related to certain intangible assets, as it represents a cost that may not recur and is not a good indicator of the Company's current or future operating performance. Equinix excludes accretion expense, both as it relates to its asset retirement obligations as well as its accrued restructuring charge liabilities, as these expenses represent costs, which Equinix believes are not meaningful in evaluating the Company's current operations. Equinix excludes non-cash stock-based compensation expense as it represents expense attributed to stock awards that have no current or future cash obligations. As such, we, and our investors and analysts, exclude this stock-based compensation expense when assessing the cash generating performance of our operations. Equinix excludes restructuring charges from its non-GAAP financial measures. The restructuring charges relate to the Company's decision to exit leases for excess space adjacent to several of our IBX centers, which we do not intend to build out now or in the future. With respect to its 2006 results, Equinix reports non-GAAP revenues and excludes the gain on Honolulu IBX sale. Non-GAAP revenues exclude a revenue adjustment recorded in the fourth quarter of 2006 in connection with our adoption of Staff Accounting Bulletin No. 108, which is a one-time adjustment and will not recur. The gain on Honolulu IBX sale represents a unique transaction for the Company and future sales of IBX centers are not expected. The Honolulu market was not considered a core, strategic market for the Company. With respect to its 2007 results, Equinix excludes the loss from conversion and extinguishment of debt as this activity is not typical for the company. Management believes such items as restructuring charges, the gain on the sale of an IBX center and the loss from conversion and extinguishment of debt are unique transactions that are not expected to recur, and consequently, does not consider these items as a normal component of expenses or income related to current and ongoing operations.

Our management does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. However, we have presented such non-GAAP financial measures to provide investors with an additional tool to evaluate our operating results in a manner that focuses on what management believes to be our core, ongoing business operations. Management believes that the inclusion of these non-GAAP financial measures provide consistency and comparability with past reports and provide a better understanding of the overall performance of the business and its ability to perform in subsequent periods. Equinix believes that if it did not provide such non-GAAP financial information, investors would not have all the necessary data to analyze Equinix effectively.

Investors should note, however, that the non-GAAP financial measures used by Equinix may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. In addition, whenever Equinix uses such non-GAAP financial measures, it provides a reconciliation of non-GAAP financial measures to the most closely applicable GAAP financial measure. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measure.

Equinix does not provide forward-looking guidance for certain financial data, such as depreciation, amortization, accretion, net income (loss) from operations, cash generated from operating activities and cash used in investing activities, and as a result, is not able to provide a reconciliation of GAAP to non-GAAP financial measures for forward-looking data. Equinix intends to calculate the various non-GAAP financial measures in future periods consistent with how it was calculated for the three and nine months ended September 30, 2007 and 2006, presented within this press release.

EQUINIX, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - GAAP PRESENTATION
(in thousands, except per share detail)
(unaudited)

	Three Months Ended			Nine Months Ended	
	September 30, 2007	June 30, 2007	September 30, 2006	September 30, 2007	September 30, 2006
Recurring revenues	$ 99,288	$87,904	$69,918	$268,078	$196,759
Non-recurring revenues	4,494	3,933	3,808	12,650	10,384
Revenues	103,782	91,837	73,726	280,728	207,143
Cost of revenues	62,891	55,609	49,137	171,265	138,045
Gross profit	40,891	36,228	24,589	109,463	69,098
Operating expenses:					
Sales and marketing	9,630	8,520	7,502	27,602	23,180
General and administrative	25,182	24,854	18,631	72,122	53,486

Restructuring charges	-	407	1,527	407	1,527
Total operating expenses	34,812	33,781	27,660	100,131	78,193
Income (loss) from operations	6,079	2,447	(3,071)	9,332	(9,095)
Interest and other income (expense):					
Interest income	3,309	5,082	1,724	10,340	5,065
Interest expense	(5,662)	(5,986)	(3,604)	(15,240)	(10,820)
Other income (expense)	3,167	(129)	53	3,168	(164)
Loss on conversion and extinguishment of debt	(2,554)	-	-	(5,949)	-
Total interest and other, net	(1,740)	(1,033)	(1,827)	(7,681)	(5,919)
Net income (loss) before income taxes and cumulative effect of a change in accounting principle	4,339	1,414	(4,898)	1,651	(15,014)
Income taxes	(215)	(197)	(270)	(766)	(870)
Net income (loss) before cumulative effect of a change in accounting principle	4,124	1,217	(5,168)	885	(15,884)
Cumulative effect of a change in accounting principle	-	-	-	-	376
Net income (loss)	$ 4,124	$ 1,217	$(5,168)	$ 885	$(15,508)
Net income (loss) per share:					
Basic net income (loss) per share	$ 0.13	$ 0.04	$ (0.18)	$ 0.03	$ (0.55)
Diluted net income (loss) per share	$ 0.12	$ 0.04	$ (0.18)	$ 0.03	$ (0.55)
Shares used in computing basic net income (loss) per share	31,683	31,126	28,743	30,845	28,356
Shares used in computing diluted net income (loss) per share	33,112	32,671	28,743	32,339	28,356

Non-GAAP net income (loss) (1)	$ 17,167	$11,669	$ 3,244	$ 38,273	$ 9,559

(1) Non-GAAP net income (loss) excludes stock-based compensation, restructuring charges and loss on debt conversion and extinguishment as follows:

Net income (loss)	$ 4,124	$ 1,217	$(5,168)	$ 885	$(15,508)
Stock-based					

compensation	10,489	10,045	6,885	31,032	23,540
Restructuring charges	-	407	1,527	407	1,527
Loss on conversion and extinguishment of debt	2,554	-	-	5,949	-
Non-GAAP net income (loss)	$ 17,167	$11,669	$ 3,244	$ 38,273	$ 9,559

EQUINIX, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - NON-GAAP PRESENTATION
(in thousands)
(unaudited)

	Three Months Ended			Nine Months Ended	
	September 30, 2007	June 30, 2007	September 30, 2006	September 30, 2007	September 30, 2006
Recurring revenues	$ 99,288	$ 87,904	$ 69,918	$268,078	$196,759
Non-recurring revenues	4,494	3,933	3,808	12,650	10,384
Revenues (1)	103,782	91,837	73,726	280,728	207,143
Cash cost of revenues (2)	40,240	33,739	29,738	105,910	81,855
Cash gross profit (3)	63,542	58,098	43,988	174,818	125,288
Cash operating expenses (4):					
Cash sales and marketing expenses(5)	7,283	6,862	5,864	20,834	17,488
Cash general and administrative expenses (6)	15,620	15,925	13,197	45,656	36,000
Total cash operating expenses (7)	22,903	22,787	19,061	66,490	53,488
EBITDA (8)	$ 40,639	$ 35,311	$ 24,927	$108,328	$ 71,800
Cash gross margins (9)	61%	63%	60%	62%	60%
EBITDA flow-through rate (10)	45%	44%	17%	51%	46%

- --------------------

(1) The geographic split of our revenues is presented below:

U.S. revenues	$ 83,685	$ 78,250	$ 63,654	$234,461	$178,394
Asia-Pacific revenues	14,643	13,587	10,072	40,813	28,749
Europe revenues	5,454	-	-	5,454	-
Revenues	$103,782	$ 91,837	$ 73,726	$280,728	$207,143

Revenues on a services basis is presented below:

Colocation	$ 75,282	$ 65,641	$ 51,678	$200,682	$145,235
Interconnection	18,798	17,653	13,862	53,171	38,310
Managed infrastructure	4,830	4,285	4,066	13,214	12,045

Rental	378	325	312	1,011	1,169
Recurring revenues	99,288	87,904	69,918	268,078	196,759
Non-recurring revenues	4,494	3,933	3,808	12,650	10,384
Revenues	$103,782	$ 91,837	$ 73,726	$280,728	$207,143

New IBX centers are IBX centers which have not been available for customer installs for at least four full quarters. Revenues on a same IBX versus new IBX basis is presented below:

Same IBX centers	$ 97,073	$ 80,470	$ 71,572	$255,020	$202,292
New IBX centers	6,709	11,367	2,154	25,708	4,851
Revenues	$103,782	$ 91,837	$ 73,726	$280,728	$207,143

(2) We define cash cost of revenues as cost of revenues less depreciation, amortization, accretion and stock-based compensation as presented below:

Cost of revenues	$ 62,891	$ 55,609	$ 49,137	$171,265	$138,045
Depreciation, amortization and accretion expense	(21,773)	(20,866)	(18,735)	(62,336)	(53,805)
Stock-based compensation expense	(878)	(1,004)	(664)	(3,019)	(2,385)
Cash cost of revenues	$ 40,240	$ 33,739	$ 29,738	$105,910	$ 81,855

The geographic split of our cash cost of revenues is presented below:

U.S. cash cost of revenues	$ 30,677	$ 27,899	$ 25,154	$ 85,074	$ 68,417
Asia-Pacific cash cost of revenues	6,536	5,840	4,584	17,809	13,438
Europe cash cost of revenues	3,027	-	-	3,027	-
Cash cost of revenues	$ 40,240	$ 33,739	$ 29,738	$105,910	$ 81,855

New IBX centers are IBX centers which have not been available for customer installs for at least four full quarters. Cost of revenues and cash cost of revenues on a same IBX versus new IBX basis is presented below:

Same IBX centers-cash cost of revenues	$ 34,285	$ 25,884	$ 26,422	$ 86,015	$ 73,747
Same IBX centers-depreciation, amortization and accretion expense	18,905	15,948	16,445	50,738	48,410
Same IBX centers-stock-based compensation expense	751	880	632	2,637	2,353
Same IBX centers cost of revenues	53,941	42,712	43,499	139,390	124,510
New IBX centers-cash cost of revenues	5,955	7,855	3,316	19,895	8,108
New IBX centers-depreciation, amortization and accretion					

expense	2,868	4,918	2,290	11,598	5,395
New IBX centers-stock-based compensation expense	127	124	32	382	32
New IBX centers cost of revenues	8,950	12,897	5,638	31,875	13,535
Cost of revenues	$ 62,891	$ 55,609	$ 49,137	$171,265	$138,045

(3) We define cash gross profit as revenues less cash cost of revenues (as defined above).

(4) We define cash operating expenses as operating expenses less depreciation, amortization and stock-based compensation. We also refer to cash operating expenses as cash selling, general and administrative expenses or "cash SG&A".

(5) We define cash sales and marketing expenses as sales and marketing expenses less depreciation, amortization and stock-based compensation as presented below:

Sales and marketing expenses	$ 9,630	$ 8,520	$ 7,502	$ 27,602	$ 23,180
Depreciation and amortization expense	(298)	(15)	(15)	(328)	(45)
Stock-based compensation expense	(2,049)	(1,643)	(1,623)	(6,440)	(5,647)
Cash sales and marketing expenses	$ 7,283	$ 6,862	$ 5,864	$ 20,834	$ 17,488

(6) We define cash general and administrative expenses as general and administrative expenses less depreciation, amortization and stock-based compensation as presented below:

General and administrative expenses	$ 25,182	$ 24,854	$ 18,631	$ 72,122	$ 53,486
Depreciation and amortization expense	(2,000)	(1,531)	(836)	(4,893)	(1,978)
Stock-based compensation expense	(7,562)	(7,398)	(4,598)	(21,573)	(15,508)
Cash general and administrative expenses	$ 15,620	$ 15,925	$ 13,197	$ 45,656	$ 36,000

(7) Our cash operating expenses, or cash SG&A, as defined above, is presented below:

Cash sales and marketing expenses	$ 7,283	$ 6,862	$ 5,864	$ 20,834	$ 17,488
Cash general and administrative expenses	15,620	15,925	13,197	45,656	36,000
Cash SG&A	$ 22,903	$ 22,787	$ 19,061	$ 66,490	$ 53,488

The geographic split of our cash operating expenses, or cash SG&A, is presented below:

U.S. cash SG&A	$ 17,565	$ 19,328	$ 16,261	$ 53,964	$ 44,187
Asia-Pacific cash SG&A	3,953	3,459	2,800	11,141	9,301
Europe cash SG&A	1,385	-	-	1,385	-
Cash SG&A	$ 22,903	$ 22,787	$ 19,061	$ 66,490	$ 53,488

(8) We define EBITDA as income (loss) from operations less depreciation, amortization, accretion, stock-based compensation expense and restructuring charges as presented below:

Income (loss) from operations	$ 6,079	$ 2,447	$ (3,071)	$ 9,332	$ (9,095)
Depreciation, amortization and accretion expense	24,071	22,412	19,586	67,557	55,828
Stock-based compensation expense	10,489	10,045	6,885	31,032	23,540
Restructuring charges	-	407	1,527	407	1,527
EBITDA	$ 40,639	$ 35,311	$ 24,927	$108,328	$ 71,800

The geographic split of our EBITDA is presented below:

U.S. income (loss) from operations	$ 6,386	$ 1,246	$ (3,967)	$ 8,000	$ (9,619)
U.S. depreciation, amortization and accretion expense	20,175	20,626	18,607	60,240	52,892
U.S. stock-based compensation expense	8,882	8,744	6,072	26,776	20,990
U.S. restructuring charges	-	407	1,527	407	1,527
U.S. EBITDA	35,443	31,023	22,239	95,423	65,790
Asia-Pacific income (loss) from operations	312	1,201	896	1,951	524
Asia-Pacific depreciation, amortization and accretion expense	2,584	1,786	979	6,005	2,936
Asia-Pacific stock-based compensation expense	1,258	1,301	813	3,907	2,550
Asia-Pacific restructuring charges	-	-	-	-	-
Asia-Pacific EBITDA	4,154	4,288	2,688	11,863	6,010
Europe income (loss) from operations	(619)	-	-	(619)	-
Europe depreciation, amortization and accretion expense	1,312	-	-	1,312	-
Europe stock-based compensation expense	349	-	-	349	-
Europe restructuring charges	-	-	-	-	-
Europe EBITDA	1,042	-	-	1,042	-
EBITDA	$ 40,639	$ 35,311	$ 24,927	$108,328	$ 71,800

(9) We define cash gross margins as cash gross profit divided by revenues.

Our cash gross margins by geographic region is presented below:

U.S. cash gross margins	63%	64%	60%	64%	62%
Asia-Pacific cash gross margins	55%	57%	54%	56%	53%
Europe cash gross margins	44%	n/a	n/a	44%	n/a

Same IBX centers are IBX centers which have been available for customer installs for at least four full quarters. Our cash gross margins for same IBX centers is presented below:

Same IBX cash gross margins	65%	68%	63%	66%	64%

(10) We define EBITDA flow-through rate as incremental EBITDA growth divided by incremental revenue growth as follows:

EBITDA - current period	$ 40,639	$ 35,311	$ 24,927	$108,328	$ 71,800
Less EBITDA - prior period	(35,311)	(32,378)	(24,038)	(79,237)	(55,802)
EBITDA growth	$ 5,328	$ 2,933	$ 889	$ 29,091	$ 15,998
Revenues - current period	$103,782	$ 91,837	$ 73,726	$280,728	$207,143
Less Non-GAAP revenues - prior period	(91,837)	(85,109)	(68,548)	(223,225)	(172,373)
Non-GAAP revenue growth	$ 11,945	$ 6,728	$ 5,178	$ 57,503	$ 34,770
EBITDA flow-through rate	45%	44%	17%	51%	46%

EQUINIX, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)
(unaudited)

Assets	September 30, 2007	December 31, 2006
Cash, cash equivalents and investments	$ 436,362	$ 156,481
Accounts receivable, net	49,176	26,864
Property and equipment, net	1,069,080	546,395
Goodwill and other intangible assets, net	500,468	17,441
Debt issuance costs, net	22,474	3,006
Prepaid expenses	15,245	7,160
Deposits	12,167	3,932
Taxes receivable	11,807	5
Deferred tax assets	7,801	6,910
Other assets	5,986	3,638
Total assets	$2,130,566	$ 771,832
Liabilities and Stockholders' Equity		
Accounts payable	$ 18,992	$ 4,515
Accrued expenses	75,347	22,754
Accrued property and equipment	60,469	23,337
Accrued restructuring charges	33,813	41,572
Capital lease and other financing obligations	98,266	94,699
Mortgage and loan payable	282,108	98,896
Convertible debt	678,236	86,250

Deferred rent	26,051	20,924
Deferred installation revenue	17,705	11,694
Deferred recurring revenue	11,135	6,732
Asset retirement obligations	4,859	3,985
Other liabilities	8,908	1,446
Total liabilities	1,315,889	416,804
Common stock	36	29
Additional paid-in capital	1,356,427	904,573
Accumulated other comprehensive income	10,773	3,870
Accumulated deficit	(552,559)	(553,444)
Total stockholders' equity	814,677	355,028
Total liabilities and stockholders' equity	$2,130,566	$ 771,832

Ending headcount by geographic region is as follows:

U.S. headcount	524	442
Asia-pacific headcount	186	174
Europe headcount	164	-
Total headcount	874	616

EQUINIX, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - GAAP PRESENTATION
(in thousands)
(unaudited)

	Three Months Ended			Nine Months Ended	
	September 30, 2007	June 30, 2007	September 30, 2006	September 30, 2007	September 30, 2006
Net cash provided by operating activities	$ 48,427	$ 37,862	$ 20,655	$ 106,139	$ 49,553
Net cash used in investing activities	(721,257)	(181,892)	(60,757)	(951,206)	(121,678)
Net cash provided by (used in) financing activities	783,240	50,519	47,461	1,107,012	37,352
Effect of foreign currency exchange rates on cash and cash equivalents	(1,556)	449	(20)	(1,056)	145
Net increase (decrease) in cash and cash equivalents	108,854	(93,062)	7,339	260,889	(34,628)
Cash and cash equivalents at beginning of period	234,598	327,660	77,300	82,563	119,267
Cash and cash equivalents at end of period	$ 343,452	$ 234,598	$ 84,639	$ 343,452	$ 84,639

In addition to the above condensed consolidated statements of cash flows presented on a GAAP basis, the Company presents non-GAAP condensed consolidated statements of cash flows which combine the

Company's short-term and long-term investments with our cash and cash equivalents in an effort to present our total unrestricted cash and equivalent balances as presented herein in our condensed consolidated balance sheets.

Following is a reconciliation of our cash and cash equivalents to our cash, cash equivalents and investments, which is the basis of how our non-GAAP condensed consolidated statements of cash flows are presented on the following page:

Cash and cash equivalents	$ 343,452	$ 234,598	$ 84,639	$ 343,452	$ 84,639
Short-term investments	64,005	67,728	61,322	64,005	61,322
Long-term investments	28,905	21,640	20,385	28,905	20,385
Cash, cash equivalents and investments as presented on condensed balance sheet presented herein	$ 436,362	$ 323,966	$166,346	$ 436,362	$ 166,346

EQUINIX, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - NON-GAAP PRESENTATION (1)
(in thousands)
(unaudited)

	Three Months Ended			Nine Months Ended	
	September 30, 2007	June 30, 2007	September 30, 2006	September 30, 2007	September 30, 2006
Cash flows from operating activities:					
Net income (loss)	$ 4,124	$ 1,217	$ (5,168)	$ 885	$(15,508)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation, amortization and accretion	24,071	22,412	19,586	67,557	55,828
Stock-based compensation	10,489	10,045	6,885	31,032	23,540
Debt issuance costs	812	784	227	1,985	643
Restructuring charges	-	407	1,527	407	1,527
Gain on foreign currency hedge	(1,494)	-	-	(1,494)	-
Other reconciling items	(529)	138	437	(384)	(354)
Changes in operating assets and liabilities:					
Accounts receivable	(5,658)	(494)	(646)	(7,068)	(6,908)
Accounts payable and accrued expenses	17,786	7,950	(1,134)	23,079	470
Accrued restructuring charges	(3,203)	(3,354)	(3,088)	(10,100)	(9,213)
Other assets and					

liabilities	2,275	(965)	2,029	1,008	(472)
Net cash provided by operating activities	48,673	38,140	20,655	106,907	49,553
Cash flows from investing activities:					
Purchase of IXEurope, less cash acquired	(541,729)	-	-	(541,729)	-
Purchase of Los Angeles IBX property	(19)	(49,040)	-	(49,059)	-
Purchase of San Jose IBX property	(64,971)	-	-	(71,471)	-
Purchase of Chicago IBX property	-	-	-	-	(9,766)
Purchases of other property and equipment	(88,921)	(139,832)	(46,620)	(295,809)	(102,904)
Accrued property and equipment	(23,939)	31,425	(3,341)	23,940	2,814
Other investing activities	1,347	-	2	877	8
Net cash used in investing activities	(718,232)	(157,447)	(49,959)	(933,251)	(109,848)
Cash flows from financing activities:					
Proceeds from stock options and employee stock purchase plans	10,406	6,876	8,180	27,568	28,756
Proceeds from follow-on common stock offering	339,946	-	-	339,946	-
Proceeds from convertible subordinated notes	395,986	-	-	645,986	-
Proceeds from loans payable	49,491	44,656	-	118,754	-
Proceeds from borrowings under credit line	-	-	40,000	-	40,000
Repayment of borrowings under credit line	-	-	-	-	(30,000)
Repayment of capital lease and other financing obligations	(500)	(480)	(391)	(1,445)	(1,130)
Repayment of mortgage payable	(543)	(533)	(319)	(1,573)	(835)
Debt issuance costs	(11,546)	-	(253)	(22,224)	(253)
Other financing activities	-	-	244	-	814
Net cash provided by (used in) financing activities	783,240	50,519	47,461	1,107,012	37,352
Effect of foreign currency exchange rates on cash and cash equivalents	(1,285)	355	250	(787)	434

Net increase (decrease) in cash, cash equivalents and investments	112,396	(68,433)	18,407	279,881	(22,509)
Cash, cash equivalents and investments at beginning of period	323,966	392,399	147,939	156,481	188,855
Cash, cash equivalents and investments at end of period	$ 436,362	$ 323,966	$166,346	$ 436,362	$166,346
Free cash flow (2)	$(669,559)	$(119,307)	$(29,304)	$(826,344)	$(60,295)
Adjusted free cash flow (3)	$ (62,840)	$ (70,267)	$(29,304)	$(164,085)	$(50,529)

- -----------------

(1) The cash flow statements presented herein combine our short-term and long-term investments with our cash and cash equivalents in an effort to present our total unrestricted cash and equivalent balances. In our quarterly filings with the SEC on Forms 10-Q and 10-K, the purchases, sales and maturities of our short-term and long-term investments will be presented as activities within the investing activities portion of the cash flow statements.

(2) We define free cash flow as net cash provided by operating activities plus net cash used in investing activities (excluding the purchases, sales and maturities of short-term and long-term investments) as presented below:

Net cash provided by operating activities as presented above	$ 48,673	$ 38,140	$ 20,655	$ 106,907	$ 49,553
Net cash used in investing activities as presented above	(718,232)	(157,447)	(49,959)	(933,251)	(109,848)
Free cash flow	$(669,559)	$(119,307)	$(29,304)	$(826,344)	$(60,295)

(3) We define adjusted free cash flow as free cash flow (as defined above) excluding any purchases or sales of real estate and acquisitions as presented below:

Free cash flow (as defined above)	$(669,559)	$(119,307)	$(29,304)	$(826,344)	$(60,295)
Less purchase of IXEurope, less cash acquired	541,729	-	-	541,729	-
Less purchase of Los Angeles IBX property	19	49,040	-	49,059	-
Less purchase of San Jose IBX property	64,971	-	-	71,471	-
Less purchase of Chicago IBX property	-	-	-	-	9,766
Adjusted free cash flow	$ (62,840)	$ (70,267)	$(29,304)	$(164,085)	$(50,529)

CONTACT: Equinix, Inc.
Jason Starr, 650-513-7402 (Investor Relations)

jstarr@equinix.com
or
K/F Communications, Inc.
David Fonkalsrud, 415-255-6506 (Media)
dave@kfcomm.com