## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): July 29, 2015

EQUINIX, INC. (Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation)

000-31293 (Commission File Number) 77-0487526 (I.R.S. Employer Identification Number)

One Lagoon Drive, 4<sup>th</sup> Floor Redwood City, California 94065 (650) 598-6000 (Addresses of principal executive offices)

Che	eck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition

On July 29, 2015, Equinix, Inc. ("Equinix") issued a press release announcing its financial results for the quarter ended June 30, 2015. A copy of this press release is furnished as Exhibit 99.1 to this report. In connection with its issuance, Equinix will hold a conference call to discuss the press release on July 29, 2015.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Equinix is making reference to certain non-GAAP financial information in both the press release and the conference call. A reconciliation of these non-GAAP financial measures to the comparable GAAP financial measures is contained in the attached press release.

### Item 9.01. Financial Statements and Exhibits

### (d) Exhibits.

99.1 Press Release of Equinix, Inc. dated July 29, 2015

## SIGNATURES

Pursuant to the requirements of the Securitie	s Exchange Act of 1934, the R	egistrant has duly caused this r	report to be signed on its behalf b	y the undersigned hereunto
duly authorized.				

EQUINIX, INC.

DATE: July 29, 2015 By: \_/s/ KEITH D. TAYLOF

By: /s/ KEITH D. TAYLOR
Keith D. Taylor
Chief Financial Officer

## EXHIBIT INDEX

Exhibit

<u>Number</u> <u>Description</u>

99.1 Press Release of Equinix, Inc. dated July 29, 2015.

#### Equinix Reports Second Quarter 2015 Results

- Reported revenues of \$665.6 million, a 3% increase over the previous quarter and a 10% increase over the same quarter last year
- Marks 50th quarter of consecutive revenue growth
- Raising 2015 annual guidance: revenues to range between \$2,685.0 and \$2,695.0 million, adjusted EBITDA to range between \$1,250.0 and \$1,260.0 million and AFFO to range between \$850.0 and \$860.0 million

REDWOOD CITY, Calif., July 29, 2015 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), a global interconnection and data center company, today reported quarterly results for the quarter ended June 30, 2015. The Company uses certain non-GAAP financial measures, which are described further below and reconciled to the most comparable GAAP financial measures after the presentation of our GAAP financial statements.

Revenues were \$665.6 million for the second quarter, a 3% increase over the previous quarter and a 10% increase over the same quarter last year. Recurring revenues, consisting primarily of colocation, interconnection and managed services were \$626.7 million for the second quarter, a 3% increase over the previous quarter and a 9% increase over the same quarter last year. Non-recurring revenues were \$38.9 million in the quarter. MRR churn for the second quarter was 1.8%, as compared to 2.0% from the previous quarter.

"This marks our 50th quarter of consecutive revenue growth, and the continued strength and momentum of our business reflects our strategic position and the value of our global platform," said Steve Smith, president and CEO of Equinix. "We sit at the crossroads of the Internet where our customers use Platform Equinix to innovate and accelerate their businesses. The scope, scale, reach and diversity of our global offering remain without parallel and we are continuing to invest across systems, processes and people to ensure consistent service delivery worldwide."

Cost of revenues were \$315.8 million for the second quarter, a 6% increase from the previous quarter and an 8% increase from the same quarter last year. Cost of revenues, excluding depreciation, amortization, accretion and stock-based compensation of \$111.1 million for the quarter, which we refer to as cash cost of revenues, were \$204.7 million for the quarter, a 7% increase over the previous quarter and the same quarter last year. Gross margins for the quarter were 53%, as compared to 54% for the previous quarter and 52% for the same quarter last year. Cash gross margins, defined as gross profit before depreciation, amortization, accretion and stock-based compensation, divided by revenues, for the quarter were 69%, as compared to 70% for the previous quarter and 68% for the same quarter last year.

Selling, general and administrative expenses were \$200.8 million for the second quarter, a 4% increase over the previous quarter and a 7% increase over the same quarter last year. Selling, general and administrative expenses, excluding depreciation, amortization, accretion and stock-based compensation of \$51.2 million for the quarter, which we refer to as cash selling, general and administrative expenses, were \$149.6 million for the quarter, a 3% increase from the previous quarter and an 8% increase over the same quarter last year.

Interest expense was \$74.5 million for the second quarter, an 8% increase from the previous quarter and an 11% increase from the same quarter last year.

The Company recorded income tax expense of \$7.5 million for the second quarter compared to \$6.2 million for the previous quarter and an income tax benefit of \$2.0 million for the same quarter last year.

Net income attributable to the Company was \$59.5 million for the second quarter. This represents a basic net income per share attributable to the Company of \$1.04 for the second quarter based on a weighted average share count of 56.9 million and a diluted net income per share attributable to the Company of \$1.03 for the second quarter based on a weighted average share count of 57.5 million.

Income from operations was \$139.1 million for the second quarter, an 8% decrease from the previous quarter, but a 12% increase over the same quarter last year. Adjusted EBITDA, as defined below, for the second quarter was \$311.3 million, a 2% increase over the previous quarter and a 13% increase over the same quarter last year.

Adjusted funds from operations ("AFFO"), as defined below, were \$221.4 million for the second quarter, largely unchanged from the previous quarter and an 18% increase over the same quarter last year. This represents a basic AFFO per share attributable to the Company of \$3.89 for the second quarter and a diluted AFFO per share attributable to the Company of \$3.75 for the second quarter.

Capital expenditures, defined as gross capital expenditures less the net change in accrued property, plant and equipment in the second quarter, were \$221.3 million, as compared to capital expenditures of \$150.1 million for the previous quarter and \$159.8 million for the same quarter last year.

The Company generated cash from operating activities of \$212.5 million for the second quarter, a 9% decrease over the previous quarter and a 115% increase over the same quarter last year, primarily due to improved operating results and favorable working capital activities. Cash used in investing activities was \$298.5 million in the second quarter as compared to cash used in investing activities of \$199.8 million in the previous quarter, primarily attributed to higher capital expenditures and placing approximately £322.8 million, or approximately \$493.8 million, into a restricted cash account for the payment of a portion of the purchase price in connection with our intention to acquire Telecity Group plc ("TelecityGroup"). On May 29, 2015, the Company announced a cash and share offer for the entire issued and to be issued share capital of TelecityGroup for approximately £2.4 billion, or approximately \$3.6 billion, at the time of the announcement. The Company expects to close this transaction in the first half of 2016. Cash used in financing activities was \$119.6 million for the second quarter as compared to cash used in financing activities of \$98.8 million in the previous quarter.

As of June 30, 2015, the Company's cash, cash equivalents and investments were \$435.6 million, as compared to \$1,140.8 million as of December 31, 2014.

## **Business Outlook**

For the third quarter of 2015, the Company expects revenues to range between \$681.0 and \$685.0 million, which includes a negligible foreign currency impact when compared to the average FX rates in Q2 2015 or a normalized and constant currency growth rate of 3% quarter over quarter. Cash gross margins are expected to approximate 68% to 69%. Cash selling, general and administrative expenses are expected to approximate \$150.0 to \$154.0 million. Adjusted EBITDA is expected to range between \$313.0 and \$317.0 million, which includes a \$1.0 million negative foreign currency impact when compared to the average FX rates in Q2 2015. Capital expenditures are expected to range between \$222.0 and \$242.0 million, which includes approximately \$32.0 million of recurring capital expenditures and \$190.0 to \$210.0 million of non-recurring capital expenditures.

For the full year of 2015, total revenues are expected to range between \$2,685.0 and \$2,695.0 million, which includes a negligible foreign currency impact when compared to prior guidance rates, reflecting a normalized and constant currency growth rate of 15%. Total year cash gross margins are expected to approximate 69%. Cash selling, general and administrative expenses are expected to range between \$595.0 and \$605.0 million. Adjusted EBITDA is expected to range between \$1,250.0 and \$1,260.0 million, which includes \$2.0 million of positive foreign currency impact when compared to prior guidance rates or a normalized and constant currency growth rate of 18%. AFFO is expected to range between \$850.0 and \$860.0 million or a normalized and constant currency growth rate of 19%. Capital expenditures are expected to range between \$800.0 and \$850.0 million, including approximately \$115.0 million of recurring capital expenditures and \$685.0 to \$735.0 million of non-recurring capital expenditures.

The U.S. dollar exchange rates used for 2015 guidance, taking into consideration the impact of our foreign currency hedges, have been updated to \$1.18 to

the Euro, \$1.54 to the Pound, S\$1.35 to the U.S. dollar and R\$3.22 to the U.S. dollar. The 2015 global revenue breakdown by currency for the Euro, Pound, Singapore Dollar and Brazilian Real is 14%, 10%, 7% and 3%, respectively.

The guidance provided above is forward-looking. The adjusted EBITDA guidance is based on the revenue guidance less our expectations of cash cost of revenues and cash operating expenses. The AFFO guidance is based on the adjusted EBITDA guidance less our expectations of net interest expense, an installation revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt extinguishment, an income tax expense adjustment, recurring capital expenditures and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items.

#### Q2 Results Conference Call and Replay Information

The Company will discuss its quarterly results for the period ended June 30, 2015, along with its future outlook, on its quarterly conference call on Wednesday, July 29, 2015, at 5:30 p.m. ET (2:30 p.m. PT). A simultaneous live webcast of the call will be available on the Company's Investor Relations website at www.equinix.com/investors. To hear the conference call live, please dial 1-210-234-8004 (domestic and international) and reference the passcode EQIX.

A replay of the call will be available one hour after the call, through Friday, October 30, 2015, by dialing 1-203-369-3240 and referencing the passcode 2015. In addition, the webcast will be available at www.equinix.com/investors over the same time period. No password is required for the webcast.

#### **Investor Presentation and Supplemental Financial Information**

The Company has made available on its website a presentation designed to accompany the discussion of the Company's results and future outlook, along with certain supplemental financial information and other data. Interested parties may access this information through the Company's Investor Relations website at www.equinix.com/investors.

#### **About Equinix**

Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 33 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies.

#### **Non-GAAP Financial Measures**

Equinix provides all information required in accordance with generally accepted accounting principles ("GAAP"), but it believes that evaluating its ongoing operating results may be difficult if limited to reviewing only GAAP financial measures. Accordingly, Equinix uses non-GAAP financial measures to evaluate its operations. Legislative and regulatory requirements encourage use of and emphasis on GAAP financial metrics and require companies to explain why non-GAAP financial metrics are relevant to management and investors.

In presenting non-GAAP financial measures, such as adjusted EBITDA, cash cost of revenues, cash gross margins, cash operating expenses (also known as cash selling, general and administrative expenses or cash SG&A), adjusted EBITDA margins, free cash flow and adjusted free cash flow, Equinix excludes certain items that it believes are not good indicators of the Company's current or future operating performance. These items are depreciation, amortization, accretion of asset retirement obligations and accrued restructuring charges, stock-based compensation, restructuring charges, impairment charges and acquisition costs. Equinix excludes these items in order for Equinix's lenders, investors, and industry analysts who review and report on the Company, to better evaluate the Company's operating performance and cash spending levels relative to its industry sector and competitors.

Equinix excludes depreciation expense as these charges primarily relate to the initial construction costs of our IBX centers and do not reflect our current or future cash spending levels to support our business. Our IBX centers are long-lived assets, and have an economic life greater than 10 years. The construction costs of our IBX centers do not recur and future capital expenditures remain minor relative to our initial investment. This is a trend we expect to continue. In addition, depreciation is also based on the estimated useful lives of our IBX centers. These estimates could vary from actual performance of the asset, are based on historic costs incurred to build out our IBX centers, and are not indicative of current or expected future capital expenditures. Therefore, Equinix excludes depreciation from its operating results when evaluating its operations.

In addition, in presenting the non-GAAP financial measures, Equinix also excludes amortization expense related to certain intangible assets, as it represents a cost that may not recur and is not a good indicator of the Company's current or future operating performance. Equinix excludes accretion expense, both as it relates to its asset retirement obligations as well as its accrued restructuring charges, as these expenses represent costs which Equinix believes are not meaningful in evaluating the Company's current operations. Equinix excludes stock-based compensation expense as it represents expense attributed to equity awards that have no current or future cash obligations. As such, we, and many investors and analysts, exclude this stock-based compensation expense when assessing the cash generating performance of our operations. Equinix excludes restructuring charges from its non-GAAP financial measures. The restructuring charges relate to the Company's decision to exit leases for excess space adjacent to several of our IBX centers, which we did not intend to build out, or our decision to reverse such restructuring charges. Equinix also excludes impairment charges related to certain long-lived assets. The impairment charges are related to expense recognized whenever events or changes in circumstances indicate that the carrying amount of long-lived assets are not recoverable. Finally, Equinix excludes acquisition costs from its non-GAAP financial measures. The acquisition costs relate to costs the Company incurs in connection with business combinations. Management believes such items as restructuring charges, impairment charges and acquisition costs are non-core transactions; however, these types of costs will or may occur in future periods.

Equinix also presents funds from operations ("FFO") and adjusted funds from operations ("AFFO"), which are non-GAAP financial measures commonly used in the REIT industry. FFO is calculated in accordance with the definition established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss), excluding gains (losses) from the disposition of real estate assets, depreciation and amortization on real estate assets and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items. AFFO represents FFO, excluding depreciation and amortization expense on non-real estate assets, accretion, stock-based compensation, restructuring charges, impairment charges, acquisition costs, an installation revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt extinguishment, an income tax expense adjustment, recurring capital expenditures and adjustments from FFO to AFFO for unconsolidated joint ventures' and non-controlling interests' share of these items. Equinix excludes depreciation expense, amortization expense, accretion, stock-based compensation, restructuring charges, impairment charges and acquisition charges for the same reasons that they are excluded from the other non-GAAP financial measures mentioned above.

Equinix includes an adjustment for revenue from installation fees, since installation fees are deferred and recognized ratably over the expected life of the installation, although the fees are generally paid in a lump sum upon installation. Equinix includes an adjustment for straight-line rent expense on its operating leases, since the total minimum lease payments are recognized ratably over the lease term, although the lease payments generally increase over the lease term. The adjustments for both installation revenue and straight-line rent expense are intended to isolate the cash activity included within the straight-lined or amortized results in the consolidated statement of operations. Equinix excludes the amortization of deferred financing costs as these expenses relate to the initial costs incurred in connection with our debt financings that have no current or future cash obligations. Equinix excludes gains (losses) on debt extinguishment since it represents a cost that may not recur and is not a good indicator of the Company's current or future operating performance. Equinix includes an income tax expense adjustment, which represents changes in its income tax reserves and valuation allowances that may not recur or may not relate to the current year's operations. Equinix also excludes recurring capital expenditures, which represent expenditures to extend the useful life of its IBX centers or other assets that are required to support current revenues.

Our management does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. However, we have presented such non-GAAP financial measures to provide investors with an additional tool to evaluate our operating results in a manner that focuses on what management believes to be our core, ongoing business operations. Management believes that the inclusion of these non-GAAP financial measures provides consistency and comparability with past reports and provides a better understanding of the overall performance of the business and its ability to perform in subsequent periods. Equinix believes that if it did not provide such non-GAAP financial information, investors would not have all the necessary data to analyze Equinix effectively.

Investors should note, however, that the non-GAAP financial measures used by Equinix may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. In addition, whenever Equinix uses such non-GAAP financial measures, it provides a reconciliation of non-GAAP financial measures to the most closely applicable GAAP financial measure. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measure. Equinix intends to calculate the various non-GAAP financial measures in future periods consistent with how they were calculated for the periods presented within this press release.

### **Forward Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

Equinix and IBX are registered trademarks of Equinix, Inc. International Business Exchange is a trademark of Equinix, Inc.

#### Schedule 1

### Profit Forecast for Equinix, Inc. for the Financial Year ending December 31, 2015 and for three months ending September 30, 2015

In accordance with Rule 28.4(a) of the City Code on Takeovers and Mergers (the " **Code**"), the principal assumptions upon which the profit forecast is based are included in this Schedule 1 to the announcement. In accordance with Rule 28.4(c) of the Code, there is a clear distinction made between assumptions which the Directors of Equinix (or other members of Equinix's management) can influence and those which they cannot influence.

#### 1. General

Equinix today made the following statements in its Second Quarter 2015 Financial Results Announcement:

For the third quarter of 2015, the Company expects adjusted EBITDA to be between \$313.0 and \$317.0 million, which includes a \$1.0 million negative foreign currency impact when compared to the average FX rates in Q2 2015.

For the full year of 2015, adjusted EBITDA is expected to range between \$1,250.0 to \$1,260.0 million, which includes \$2.0 million of positive foreign currency impact when compared to prior guidance rates or a normalized and constant currency growth rate of 18%. AFFO is expected to range between \$850.0 to \$860.0 million or a normalized and constant currency growth rate of 19%.

The above statements for the three months ending September 30, 2015 and for the financial year ending December 31, 2015 constitute profit forecasts for the purposes of the Code (the "Equinix Profit Forecast").

The U.S. dollar exchange rates used for 2015 guidance, taking into consideration the impact of our foreign currency hedges, have been updated to \$1.18 to the Euro, \$1.54 to the Pound, S\$1.35 to the U.S. dollar and R\$3.22 to the U.S. dollar. The 2015 global revenue breakdown by currency for the Euro, Pound, Singapore Dollar and Brazilian Real is 14%, 10%, 7% and 3%, respectively.

In the above statements, adjusted EBITDA is defined as income or loss from operations before depreciation, amortization, accretion, stock based compensation, restructuring charges, impairment charges and acquisition costs. AFFO is defined as funds from operations ("FFO") excluding depreciation and amortization expense on non-real estate assets, accretion, stock-based compensation, restructuring charges, impairment charges, acquisition costs, an installation revenue adjustment, straight-line rent expense, amortization of deferred financing costs, gains (losses) on debt extinguishment, income tax expense adjustment, recurring capital expenditures and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items. FFO is calculated in accordance with the definition established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss), excluding gains (losses) from the disposition of real estate assets, depreciation and amortization on real estate assets and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items.

## 2. Basis of preparation

The Equinix Profit Forecast has been prepared on a basis consistent with the accounting policies for Equinix which are in accordance with generally accepted accounting standards in the U.S. and those which Equinix anticipates will be applicable for the full year ending December 31, 2015.

Equinix has prepared the Equinix Profit Forecast based on unaudited interim financial results for the three months ended June 30, 2015 and a forecast to September 30, 2015 and December 31, 2015.

## 3. Assumptions

Equinix has prepared the Equinix Profit Forecast on the basis of the following assumptions:

## Factors outside the influence or control of Equinix and its Directors

- There will be no material change in legislation or regulatory requirements impacting on Equinix's operations or its accounting policies during the year ending December 31, 2015.
- There will be no material change in the current trading environment and economic conditions.
- There will be no material change in the Euro, British Pound, Singapore Dollar and Brazilian Real exchange rates assumed above.
- Inflation and tax rates in Equinix's principal markets will remain materially unchanged from the prevailing rates.
- Equinix will maintain its REIT status throughout 2015.
- There will be no material adverse events that will have a significant impact on Equinix's financial performance.

## Factors within the influence or control of Equinix and its Directors

- The Equinix Profit Forecast excludes any material acquisitions or disposals in the year ended December 31, 2015.
- The Equinix Profit Forecast excludes any one-time costs or benefits associated with the proposed transaction with Telecity Group plc.

• There will be no material change in the present management or control of Equinix or its existing operational strategy.

## 4. Directors' confirmation

Net income

The Directors of Equinix have considered the Equinix Profit Forecast and confirm that it is valid as at the date of this document and has been properly compiled on the basis of the assumptions set out above and that the basis of the accounting used is consistent with Equinix's accounting policies.

## EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data) (unaudited)

	Three Months Ended			Six Months Ended		
	June 30,	March 31,	June 30,	June 30,	June 30,	
	2015	2015	2014	2015	2014	
Recurring revenues	\$626,691	\$609,657	\$574,158	\$1,236,348	\$1,123,861	
Non-recurring revenues	38,891	33,517	31,003	72,408	61,353	
Revenues	665,582	643,174	605,161	1,308,756	1,185,214	
Cost of revenues	315,757	298,313	292,859	614,070	580,384	
Gross profit	349,825	344,861	312,302	694,686	604,830	
Operation superage						
Operating expenses:	04.040	70.040	75.054	450.004	440.000	
Sales and marketing	81,248	78,616	75,254	159,864	142,682	
General and administrative	119,578	113,640	111,675	233,218	214,978	
Acquisition costs	9,866	1,156	676	11,022	861	
Total operating expenses	210,692	193,412	187,605	404,104	358,521	
Income from operations	139,133	151,449	124,697	290,582	246,309	
Interest and other income (expense):						
Interest income	921	520	744	1,441	2,178	
Interest expense	(74,496)	(68,791)	(66,874)	(143,287)	(135,694)	
Loss on debt extinguishment	(,)	(00,701)	(51,183)	(1.0,20.)	(51,183)	
Other income (expense)	1,386	(514)	681	872	1,359	
Total interest and other, net	(72,189)	(68,785)	(116,632)	(140,974)	(183,340)	
rotal interest and other, net	(72,103)	(00,703)	(110,032)	(140,374)	(103,340)	
Income before income taxes	66,944	82,664	8,065	149,608	62,969	
Income tax benefit (expense)	(7,485)	(6,212)	2,014	(13,697)	(11,553)	
Net income	59,459	76,452	10,079	135,911	51,416	
Net loss attributable to redeemable non-controlling interests	-	-	1,249	-	1,299	
Net income attributable to Equinix	\$ 59,459	\$ 76,452	\$ 11,328	\$ 135,911	\$ 52,715	
Net income per share attributable to Equinix:						
Basic net income per share	\$ 1.04	\$ 1.35	\$ 0.22	\$ 2.39	\$ 1.04	
Subject the meeting per critary	Ţ	÷	Ţ 0.22	Ţ 2.00	<del>-</del>	
Diluted net income per share	\$ 1.03	\$ 1.34	\$ 0.22	\$ 2.37	\$ 1.04	
Shares used in computing basic net income per share	56,935	56,661	51,332	56,798	50,470	
Shares used in computing diluted net income per share	57,499	57,227	51,652	57,410	50,884	

## EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands) (unaudited)

Th	ee Months Ende	ed	Six Mont	hs Ended
June 30, 2015	March 31, 2015	June 30, 2014	June 30, 2015	June 30 2014
\$ 59,459	\$ 76,452	\$10,079	\$135,911	\$ 51,416

Other comprehensive income (loss), net of tax:					
Foreign currency translation adjustment ("CTA") gain (loss)	69,443	(146,311)	23,081	(76,869)	38,051
Unrealized gain (loss) on available for sale securities	17	103	(73)	120	765
Unrealized gain (loss) on cash flow hedges	(14,290)	10,556	54	(3,734)	254
Net investment hedge CTA loss	(10,389)	-	-	(10,389)	-
Defined benefit plans	83	59		142	
Other comprehensive income (loss), net of tax:	44,864	(135,593)	23,062	(90,730)	39,070
Comprehensive income (loss), net of tax	104,323	(59,141)	33,141	45,181	90,486
Net loss attributable to redeemable non-controlling interests Other comprehensive income attributable to redeemable non-controlling	-	-	1,249	-	1,299
interests			(750)		(2,817)
Comprehensive income (loss) attributable to Equinix, net of tax	- \$104,323	\$ (59,141)	\$33,640	- \$ 45,181	\$ 88,968

# EQUINIX, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

Assets June 30, 2015	December 31, 2014
Cash and cash equivalents \$ 336,133	\$ \$ 610,917
Short-term investments 95,397	529,395
Accounts receivable, net 293,855	
Current portion of restricted cash 523,003	3,057
Other current assets 81,730	85,004
Total current assets 1,330,118	1,490,943
Long-term investments 4,039	439
Property, plant and equipment, net 5,184,800	4,998,270
Goodwill 1,007,739	1,002,129
Intangible assets, net 131,383	147,527
Restricted cash, less current portion 10,524	14,060
Other assets 157,415	164,065
Total assets \$7,826,018	\$ 7,817,433
Liabilities and Stockholders' Equity	
Accounts payable and accrued expenses \$ 315,554	\$ 285,796
Accrued property and equipment 128,193	,
Current portion of capital lease and other financing obligations 26,832	,
Current portion of mortgage and loans payable 59,041	,
Current portion of convertible debt 149,780	
Other current liabilities 138,332	
Total current liabilities 817,732	
Capital lease and other financing obligations, less current portion 1,217,746	,
Mortgage and loans payable, less current portion 506,631	534,686
Senior notes 2,750,000	2,750,000
Convertible debt, less current portion	145,853
Other liabilities 331,319	304,964
Total liabilities 5,623,428	5,547,302
Common stock 57	57
Additional paid-in capital 3,418,223	3,334,305
Treasury stock (10,646	) (11,411)
Accumulated dividends (621,792	(424,387)
Accumulated other comprehensive loss (423,173	) (332,443)
Accumulated deficit (160,079	(295,990)
Total stockholders' equity 2,202,590	2,270,131
Total liabilities and stockholders' equity \$7,826,018	\$ 7,817,433

Total headcount	4,114	3,866
Asia-Pacific headcount	789	721
EMEA headcount	1,096	1,023
Americas headcount	2,229	2,122

# EQUINIX, INC. SUMMARY OF DEBT PRINCIPAL OUTSTANDING (in thousands) (unaudited)

	June 30, 2015	December 31, 2014
Capital lease and other financing obligations	\$ 1,244,578	\$ 1,189,404
Term loan, net of debt discount	488,819	498,400
ALOG financings	43,133	56,863
Mortgage payable and other loans payable	33,720	38,889
less: debt discount and premium, net	(680)	(681)
Total mortgage and loans payable principal	564,992	593,471
Senior notes	2,750,000	2,750,000
Convertible debt, net of debt discount	149,780	145,853
Plus: debt discount	8,105	12,032
Total convertible debt principal	157,885	157,885
Total debt principal outstanding	\$ 4,717,455	\$ 4,690,760

# EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Th	ree Months Ende	ed	Six Montl	ns Ended
	June 30,	March 31,	June 30,	June 30,	June 30,
	2015	2015	2014	2015	2014
Cook flows from another satisfities					
Cash flows from operating activities:	<b>*</b> 50.450	A 70 450	¢ 40.070	£ 405 044	<b>0</b> 54 440
Net income	\$ 59,459	\$ 76,452	\$ 10,079	\$ 135,911	\$ 51,416
Adjustments to reconcile net income to net cash					
provided by operating activities:	400.070	100 500	440.074	050 000	000 004
Depreciation, amortization and accretion	128,270	122,530	116,074	250,800	229,684
Stock-based compensation	33,993	30,613	33,830	64,606	58,811
Debt issuance costs and debt discount	3,811	3,774	4,717	7,585	11,126
Loss on debt extinguishment	-	-	51,183	-	51,183
Excess tax benefits from employee equity awards	(223)	(708)	(1,614)	(931)	(11,632)
Other reconciling items	5,169	4,870	7,455	10,039	12,747
Changes in operating assets and liabilities:					
Accounts receivable	(10,991)	(30,791)	(24,510)	(41,782)	(53,505)
Income taxes, net	(53,592)	(12,555)	(76,764)	(66,147)	(92,513)
Accounts payable and accrued expenses	19,600	29,693	(16,498)	49,293	(7,668)
Other assets and liabilities	26,967	8,933	(4,988)	35,900	21,033
Net cash provided by operating activities	212,463	232,811	98,964	445,274	270,682
Cash flows from investing activities:			·		
Purchases, sales and maturities of investments, net	433,966	(4,706)	250,737	429,260	472,391
Business acquisitions, net of cash acquired	-	(10,247)	-	(10,247)	-
Purchases of real estate	-	(38,282)	-	(38,282)	(16,791)
Purchases of other property, plant and equipment	(221,342)	(150,120)	(159,816)	(371,462)	(265,723)
Other investing activities	(511,166)	3,521	582	(507,645)	511
Net cash provided by (used in) investing activities	(298,542)	(199,834)	91,503	(498,376)	190,388
Cash flows from financing activities:					
Purchases of treasury stock	-	-	(208,263)	-	(255,383)
Proceeds from employee equity awards	181	16,384	1,434	16,565	15,821
Payment of dividend distributions	(96,349)	(96,619)	-	(192,968)	-
•	, , ,			, ,	

	Proceeds from loans payable	490,000	- (5.000)	- (5.000)	490,000	(0.000)
	Repayment of capital lease and other financing obligations	(8,342)	(5,296)	(5,033)	(13,638)	(9,283)
	Repayment of mortgage and loans payable	(505,268)	(13,361)	(16,777)	(518,629)	(27,094)
	Repayment of convertible debt	-	-	(29,479)	-	(29,479)
	Debt extinguishment costs  Excess tax benefits from employee equity awards	223	708	(22,552) 1,614	931	(22,552) 11,632
	Other financing activities	(7)	(610)	1,614	(617)	11,032
	Net cash used in financing activities	(119,562)	(98,794)	(278,928)	(218,356)	(316,210)
Effec	t of foreign currency exchange rates on cash and cash equivalents	5,065	(8,391)	1,621	(3,326)	1,580
	ncrease (decrease) in cash and cash equivalents	(200,576)	(74,208)	(86,840)	(274,784)	146,440
	and cash equivalents at beginning of period	536,709	610,917	495,174	610,917	261,894
	and cash equivalents at end of period	\$ 336,133	\$536,709	\$408,334	\$ 336,133	\$408,334
	Supplemental each flow information:					
	Supplemental cash flow information:	\$ 60,266	\$ 14,538	\$ 75,371	\$ 74,804	\$105,284
	Cash paid for taxes  Cash paid for interest	\$ 71,823	\$ 23,976	\$ 79,517	\$ 95,799	\$121,902
	Cash paid for interest	ψ 71,023	ψ 25,910	ψ 19,511	ψ 93,199	Ψ121,902
Free (1)	cash flow	\$(520,045)	\$ 37,683	\$ (60,270)	\$(482,362)	\$ (11,321)
Adiu	sted free cash flow (2)	\$(474,162)	\$ 87,666	\$ 12,119	\$(386,496)	\$115,494
(1)	We define free cash flow as net cash provided by operating activities plu (excluding the net purchases, sales and maturities of investments) as provided by operating activities plus (excluding the net purchases, sales and maturities of investments) as provided by operating activities plus (excluding the net purchases, sales and maturities of investments) as provided by operating activities plus (excluding the net purchases, sales and maturities of investments) as provided by operating activities plus (excluding the net purchases).	·	ded by (used in) ir	nvesting activities		
	(excluding the net purchases, sales and maturities of investments) as pro-	resented below:	, ,	·	\$ 445 274	\$270.682
		·	ded by (used in) in \$232,811 (199,834)	\$ 98,964 91,503	\$ 445,274 (498,376)	\$270,682 190,388
	(excluding the net purchases, sales and maturities of investments) as purchases. Net cash provided by operating activities as presented above	resented below: \$ 212,463	\$232,811	\$ 98,964		
	(excluding the net purchases, sales and maturities of investments) as purchases, sales and maturities of investments) as purchases, sales and maturities of investments) as purchased by the cash provided by operating activities as presented above.	\$ 212,463 (298,542)	\$232,811 (199,834)	\$ 98,964 91,503	(498,376)	190,388
	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above  Net cash provided by (used in) investing activities as presented above  Purchases, sales and maturities of investments, net	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for	(498,376) (429,260)	190,388 (472,391)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for	(498,376) (429,260)	190,388 (472,391)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pu es associated with rust ("REIT") and	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es h reclassifying ou costs related to the	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for the	(498,376) (429,260) \$(482,362)	190,388 (472,391) \$ (11,321)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pu es associated with rust ("REIT") and	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es h reclassifying ou costs related to the	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for the	(498,376) (429,260) \$(482,362) \$(482,362)	190,388 (472,391) \$ (11,321)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pules associated with rust ("REIT") and \$(520,045)	\$232,811 (199,834) 4,706 \$37,683 rchases of real es h reclassifying ou costs related to the \$37,683 10,247	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for the	(498,376) (429,260) \$(482,362) \$(482,362) 10,247	190,388 (472,391) \$ (11,321) \$ (11,321)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash Less purchases of real estate	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pules associated with rust ("REIT") and \$(520,045)	\$232,811 (199,834) 4,706 \$37,683 rchases of real es h reclassifying ou costs related to the \$37,683 10,247 38,282	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one \$ (60,270)	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282	\$ (11,321) \$ (11,321) \$ (16,791
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate  Less excess tax benefits from employee equity awards	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pules associated with trust ("REIT") and \$(520,045)	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es h reclassifying ou costs related to th \$ 37,683 10,247 38,282 708	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one \$ (60,270) - - 1,614	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282 931 45,113 1,293	\$ (11,321) \$ (11,321) \$ (11,321)
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate  Less excess tax benefits from employee equity awards  Less cash paid for taxes resulting from the REIT conversion	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with trust ("REIT") and \$(520,045) 	\$232,811 (199,834) 4,706 \$ 37,683 rchases of real es h reclassifying ou costs related to th \$ 37,683 10,247 38,282 708	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one \$ (60,270) - - 1,614 61,873	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282 931 45,113	\$ (11,321) \$ (11,321) \$ (11,321) - 16,791 11,632 79,700
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate  Less excess tax benefits from employee equity awards  Less cash paid for taxes resulting from the REIT conversion  Less costs related to the REIT conversion	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with rust ("REIT") and \$(520,045) - - 223 45,113 547 \$(474,162)	\$232,811 (199,834) 4,706 \$ 37,683  rchases of real es h reclassifying ou costs related to th  \$ 37,683 10,247 38,282 708 - 746 \$ 87,666	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one \$ (60,270) - - 1,614 61,873 8,902 \$ 12,119	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282 931 45,113 1,293	\$ (11,321) \$ (11,321) \$ (11,321) - 16,791 11,632 79,700 18,692
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash Less purchases of real estate  Less excess tax benefits from employee equity awards  Less cash paid for taxes resulting from the REIT conversion  Less costs related to the REIT conversion  Adjusted free cash flow  We categorize our cash paid for taxes into cash paid for taxes resulting	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with rust ("REIT") and \$(520,045) - - 223 45,113 547 \$(474,162)	\$232,811 (199,834) 4,706 \$ 37,683  rchases of real es h reclassifying ou costs related to th  \$ 37,683 10,247 38,282 708 - 746 \$ 87,666	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one \$ (60,270) - - 1,614 61,873 8,902 \$ 12,119	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282 931 45,113 1,293	\$ (11,321) \$ (11,321) \$ (11,321) - 16,791 11,632 79,700 18,692
(1)	(excluding the net purchases, sales and maturities of investments) as provided by operating activities as presented above.  Net cash provided by (used in) investing activities as presented above.  Purchases, sales and maturities of investments, net.  Free cash flow (negative free cash flow).  We define adjusted free cash flow as free cash flow (as defined above) any excess tax benefits from employee equity awards, cash paid for tax tax purposes triggered by our conversion into a real estate investment to REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate  Less excess tax benefits from employee equity awards  Less cash paid for taxes resulting from the REIT conversion  Less costs related to the REIT conversion  Adjusted free cash flow  We categorize our cash paid for taxes into cash paid for taxes resulting other cash taxes paid.	\$ 212,463 (298,542) (433,966) \$(520,045) excluding any pures associated with trust ("REIT") and \$(520,045) - 223 45,113 547 \$(474,162)	\$232,811 (199,834) 4,706  \$ 37,683  rchases of real es h reclassifying ou costs related to th  \$ 37,683 10,247 38,282 708 - 746 \$ 87,666  nversion (as defin	\$ 98,964 91,503 (250,737) \$ (60,270) state, acquisitions, or assets for one  \$ (60,270)  1,614 61,873 8,902 \$ 12,119  ned above) and	\$(482,362) \$(482,362) \$(482,362) 10,247 38,282 931 45,113 1,293 \$(386,496)	\$ (11,321) \$ (11,321) \$ (11,321) - 16,791 11,632 79,700 18,692 \$115,494

# EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - NON-GAAP PRESENTATION (in thousands) (unaudited)

		Three Months Ended			ths Ended	
	June 30,	June 30,	March 31,	June 30,	June 30,	June 30,
	2015	2015	2014	2015	2014	
Recurring revenues	\$626,691	\$ 609,657	\$574,158	\$1,236,348	\$1,123,861	
Non-recurring revenues	38,891	33,517	31,003	72,408	61,353	
Revenues (1)	665,582	643,174	605,161	1,308,756	1,185,214	
Cash cost of revenues (2)	204,736	192,130	190,901	396,866	375,149	
Cash gross profit (3)	460,846	451,044	414,260	911,890	810,065	
	<u></u>	<u> </u>				

Cash operating expenses (4):	05.050	00.000	50.705	100.070	444.504
Cash sales and marketing expenses (5)	65,058	63,820	58,785	128,878	114,584
Cash general and administrative expenses (6)	84,526 <b>149,584</b>	81,476	80,198 138,983	166,002 <b>294,880</b>	159,816
Total cash operating expenses (7)	149,364	145,296	130,903	294,000	274,400
Adjusted EBITDA (8)	\$311,262	\$ 305,748	\$275,277	\$ 617,010	\$ 535,665
Cash gross margins (9)	69%	70%	68%	70%	68%
Adjusted EBITDA margins (10)	47%	48%	45%	47%	45%
Adjusted EBITDA flow-through rate (11)	25%	225%	59%	77%	31%
FFO (12)	\$167,368	\$ 179,190 #	<b>#</b> \$109,813	\$ 346,558	\$ 248,545
AFFO (13)	\$221,388	\$ 221,756	\$187,597	\$ 443,144	\$ 360,341
Basic FFO per share (14)	\$ 2.94	\$ 3.16	\$ 2.14	\$ 6.10	\$ 4.88
Diluted FFO per share (14)	\$ 2.87	\$ 3.09	\$ 1.99	\$ 5.95	\$ 4.48
Basic AFFO per share (15)	\$ 3.89	\$ 3.91	\$ 3.65	\$ 7.80	\$ 7.08
Diluted AFFO per share (15)	\$ 3.75	\$ 3.77	\$ 3.29	\$ 7.52	\$ 6.28
Diluted AFFO per Share (13)	Ψ 0.70	Ψ 0.77	Ψ 0.23	Ψ 7.02	Ψ 0.20
	_				
(1) The geographic split of our revenues on a services basis is presented below:					
Americas Revenues:					
Colocation	\$262,934	\$ 257,932	\$242,873	\$ 520,866	\$ 479,487
Interconnection	77,102	75,086	66,451	152,188	130,753
Managed infrastructure	12,837	13,295	14,885	26,132	27,997
Rental	732	741	943	1,473	1,895
Recurring revenues	353,605	347,054	325,152	700,659	640,132
Non-recurring revenues	17,842	16,915	17,104	34,757	32,157
Revenues	371,447	363,969	342,256	735,416	672,289
EMEA Revenues:					
Colocation	139,482	132,735	127,132	272,217	249,308
Interconnection	13,440	13,048	12,329	26,488	23,695
Managed infrastructure	5,919	5,783	7,434	11,702	14,299
Rental	1,222	1,858	1,730	3,080	3,448
Recurring revenues	160,063	153,424	148,625	313,487	290,750
Non-recurring revenues	13,904	11,199	8,537	25,103	17,842
Revenues	173,967	164,623	157,162	338,590	308,592
Asia-Pacific Revenues:					
Colocation	94,194	90,878	82,655	185,072	158,488
Interconnection	14,119	13,524	12,189	27,643	23,547
Managed infrastructure	4,710	4,777	5,537	9,487	10,944
Recurring revenues	113,023	109,179	100,381	222,202	192,979
Non-recurring revenues	7,145	5,403	5,362	12,548	11,354
Revenues	120,168	114,582	105,743	234,750	204,333
Worldwide Revenues:					
Colocation	496,610	481,545	452,660	978,155	887,283
Interconnection	104,661	101,658	90,969	206,319	177,995
Managad infractructure	22.466	22 955	27 956	47 221	52 240

23,466

Managed infrastructure

23,855

27,856

47,321

53,240

	Rental	1,954	2,599	2,673	4,553	5,343	
	Recurring revenues	626,691	609,657	574,158	1,236,348	1,123,861	
	Non-recurring revenues  Revenues	38,891 \$665,582	33,517 \$ 643,174	31,003 \$605,161	72,408 \$1,308,756	61,353 \$1,185,214	
	Nevertues	Ψ000,002	Ψ 0 10,17 1	ψοσο, το τ	ψ1,000,100	ψ1,100,211	
(2)	We define cash cost of revenues as cost of revenues less depreciation, amortization, accretion and stock- based						
	compensation as presented below:						
	Cost of revenues	\$315,757	\$ 298,313	\$292,859	\$ 614,070	\$ 580,384	
	Depreciation, amortization and accretion expense	(108,470)	(103,877)	(99,730)	(212,347)	(201,137)	
	Stock-based compensation expense	(2,551)	(2,306)	(2,228)	(4,857)	(4,098)	
	Cash cost of revenues	\$204,736	\$ 192,130	\$190,901	\$ 396,866	\$ 375,149	
	The geographic split of our cash cost of revenues is presented below:						
	Americas cash cost of revenues	\$102,249	\$ 95,162	\$ 94,684	\$ 197,411	\$ 185,721	
	EMEA cash cost of revenues	62,431	58,494	58,727	120,925	116,843	
	Asia-Pacific cash cost of revenues	40,056	38,474	37,490	78,530	72,585	
	Cash cost of revenues	\$204,736	\$ 192,130	\$190,901	\$ 396,866	\$ 375,149	
(3)	We define cash gross profit as revenues less cash cost of revenues (as defined above).						
(4)	We define cash operating expenses as operating expenses less deprecial acquisition costs. We also refer to cash operating expenses as cash selling expenses or			sation and			
	"cash SG&A".						
(5)	We define cash sales and marketing expenses as sales and marketing exdepreciation,	penses less					
	amortization and stock-based compensation as presented below:						
	Sales and marketing expenses	\$ 81,248	\$ 78,616	\$ 75,254	\$ 159,864	\$ 142,682	
	Depreciation and amortization expense	(6,268)	(6,085)	(8,526)	(12,353)	(13,155)	
	Stock-based compensation expense	(9,922)	(8,711)	(7,943)	(18,633)	(14,943)	
	Cash sales and marketing expenses	\$ 65,058	\$ 63,820	\$ 58,785	\$ 128,878	\$ 114,584	
(6)	We define cash general and administrative expenses as general and adm depreciation,	ninistrative expenses	s less				
	amortization and stock-based compensation as presented below:						
	General and administrative expenses	\$119,578	\$ 113,640	\$111,675	\$ 233,218	\$ 214,978	
	Depreciation and amortization expense	(13,532)	(12,568)	(7,818)	(26,100)	(15,392)	
	Stock-based compensation expense	(21,520)	(19,596)	(23,659)	(41,116)	(39,770)	
	Cash general and administrative expenses	\$ 84,526	\$ 81,476	\$ 80,198	\$ 166,002	\$ 159,816	
(7)	Our cash operating expenses, or cash SG&A, as defined above, is presented below:						
	Cash sales and marketing expenses	\$ 65,058	\$ 63,820	\$ 58,785	\$ 128,878	\$ 114,584	
	Cash general and administrative expenses	84,526	81,476	80,198	166,002	159,816	
	Cash SG&A	\$149,584	\$ 145,296	\$138,983	\$ 294,880	\$ 274,400	
	The geographic split of our cash operating expenses, or cash SG&A, is presented below:						
	Americas cash SG&A	\$ 98,312	\$ 96,073	\$ 89,447	\$ 194,385	\$ 178,880	
	EMEA cash SG&A	32,003	30,098	33,084	62,101	63,193	
	Asia-Pacific cash SG&A	19,269	19,125	16,452	38,394	32,327	
	Cash SG&A	\$149,584	\$ 145,296	\$138,983	\$ 294,880	\$ 274,400	
(8)	We define adjusted EBITDA as income from operations plus depreciation, based	, amortization, accre	etion, stock-				
	compensation expense and acquisition costs as presented below:						
	Income from operations	\$139,133	\$ 151,449	\$124,697	\$ 290,582	\$ 246,309	
	Depreciation, amortization and accretion expense	128,270	122,530	116,074	250,800	229,684	
	Stock-based compensation expense	33,993	30,613	33,830	64,606	58,811	
	Acquisition costs	9,866	1,156	676	11,022	861	
	Adjusted EBITDA	\$311,262	\$ 305,748	\$275,277	\$ 617,010	\$ 535,665	

	The geographic split of our adjusted EBITDA is presented below:							
	Americas income from operations	\$ 77,653	\$ 81,466	\$ 67,739	\$ 159,119	\$ 139,474		
	·							
	Americas depreciation, amortization and accretion expense	68,692	66,811	62,481	135,503	121,414		
	Americas stock-based compensation expense	25,883	23,491	27,177	49,374	45,970		
	Americas acquisition costs	(1,342)	966	728	(376)	830		
	Americas adjusted EBITDA	170,886	172,734	158,125	343,620	307,688		
	EMEA income from operations	36,110	45,541	34,067	81,651	63,970		
	EMEA depreciation, amortization and accretion expense	27,826	26,693	27,901	54,519	57,803		
	EMEA stock-based compensation expense	4,397	3,607	3,385	8,004	6,702		
	EMEA acquisition costs	11,200	190	(2)	11,390	81		
	EMEA adjusted EBITDA	79,533	76,031	65,351	155,564	128,556		
	A . B	05.070	04.440	00.004	10.010	40.005		
	Asia-Pacific income from operations	25,370	24,442	22,891	49,812	42,865		
	Asia-Pacific depreciation, amortization and accretion expense	31,752	29,026	25,692	60,778	50,467		
	Asia-Pacific stock-based compensation expense	3,713	3,515	3,268	7,228	6,139		
	Asia-Pacific acquisition costs	8		(50)	8	(50)		
	Asia-Pacific adjusted EBITDA	60,843	56,983	51,801	117,826	99,421		
	Adjusted EBITDA	\$311,262	\$ 305,748	\$275,277	\$ 617,010	\$ 535,665		
(9)	We define cash gross margins as cash gross profit divided by revenues.							
	Our cash gross margins by geographic region is presented below:							
	Americas cash gross margins	72%	74%	72%	73%	72%		
	EMEA cash gross margins	64%	64%	63%	64%	62%		
	Asia-Pacific cash gross margins	67%	66%	65%	67%	64%		
(10)	We define adjusted EBITDA margins as adjusted EBITDA divided by revenues.							
	Americas adjusted EBITDA margins	46%	47%	46%	47%	46%		
	EMEA adjusted EBITDA margins	46%	46%	42%	46%	42%		
	Asia-Pacific adjusted EBITDA margins	51%	50%	49%	50%	49%		
(11)	We define adjusted EBITDA flow-through rate as incremental adjusted EBI							
	incremental revenue growth as follows:							
	-							
	Adjusted EBITDA - current period	\$311,262	\$ 305,748	\$275,277	\$ 617,010	\$ 535,665		
	Less adjusted EBITDA - prior period	(305,748)	(294,365)	(260,388)	(578,226)	(511,975)		
	Adjusted EBITDA growth	\$ 5,514	\$ 11,383	\$ 14,889	\$ 38,784	\$ 23,690		
	Revenues - current period	\$665,582	\$ 643,174	\$605,161	\$1,308,756	\$1,185,214		
	Less revenues - prior period	(643,174)	(638,121)	(580,053)	(1,258,562)	(1,107,761)		
	Revenue growth	\$ 22,408	\$ 5,053	\$ 25,108	\$ 50,194	\$ 77,453		
	Adjusted EBITDA flow-through rate	25%	225%	59%	77%	31%		
	Adjusted Edit Divition allough tale							
(12)	FFO is defined as net income (loss), excluding gains (losses) from the disposition of real estate assets, depreciation and amortization on real estate assets and adjustments for unconsolidated joint ventures' and non-controlling							
	interests' share of these items.							
	Net income	\$ 59,459	\$ 76,452	\$ 10,079	\$ 135,911	\$ 51,416		
	Net loss attributable to redeemable non-controlling interests			1,249		1,299		
	Net income attributable to Equinix	59,459	76,452	11,328	135,911	52,715		
	Adjustments:							
	Real estate depreciation and amortization	107,321	102,648	100,788	209,969	200,239		
	•	•	•	•	•	•		

(40)	AFFO is defended FFO							
(13)	AFFO is defined as FFO, excluding depreciation and amortization expense on non-real estate assets, accretion,							
	stock-based compensation, restructuring charges, impairment charges, acquisition costs, an installation							
	revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt							
	extinguishment,							
	an income tax expense adjustment, recurring capital expenditures and adjustments from FFO to AFFO for							
	unconsolidated joint ventures' and non-controlling interests' share of these							
	items.							
	FFO	\$167,368	\$ 179,190	\$109,813	\$ 346,558	\$ 248,545		
	Adjustments:	, , , , , , , , , , , , , , , , , , , ,	,	,,.	, ,,,,,,,	• • • • • • • • • • • • • • • • • • • •		
	Installation revenue adjustment	12,474	8,654	5,244	21,128	12,417		
	Straight-line rent expense adjustment	2,017	3,201	3,331	5,218	6,360		
	Amortization of deferred financing costs	3,848	3,858	4,783	7,706	11,282		
		33,993	30,613	33,830	64,606	58,811		
	Stock-based compensation expense	00,000	,	00,000	01,000	00,011		
	Non-real estate depreciation expense	13,605	12,693	7,785	26,298	15,357		
	Amortization expense	6,450	6,295	7,139	12,745	14,109		
	Accretion expense	894	894	362	1,788	(21)		
	Recurring capital expenditures	(27,330)	(22,373)	(26,018)	(49,703)	(52,467)		
	Loss on debt extinguishment	-	-	51,183	-	51,183		
	Acquisition costs	9,866	1,156	676	11,022	861		
	Income tax expense adjustment	(1,784)	(2,408)	(7,726)	(4,192)	(2,771)		
	Adjustments for AFFO from unconsolidated joint ventures	(13)	(17)	(19)	(30)	(40)		
	Non-controlling interests share of above adjustments		- C 004 750	(2,786)	<u>-</u> \$ 443,144	(3,285)		
	AFFO	\$221,388	\$ 221,756	\$187,597	\$ 443,144	\$ 360,341		
	FFO, basic	\$167,368	\$ 179,190	\$109,813	\$ 346,558	\$ 248,545		
	Interest on convertible debt	3,383	3,362	5,188	6,745	12,300		
	FFO, diluted	\$170,751	\$ 182,552	\$115,001	\$ 353,303	\$ 260,845		
	The shares used in the computation of basic and diluted FFO per share attributable to Equinix is presented below:							
	Shares used in computing basic net income per share and FFO per share Effect of dilutive securities:	56,935	56,661	51,332	56,798	50,884		
	Convertible debt	1,958	1,942	6,000	1,950	6,894		
	Employee equity awards	563	566	320	612	414		
	Shares used in computing diluted FFO per share	59,456	59,169	57,652	59,360	58,192		
(15)	The AFFO used in the computation of basic and diluted AFFO per share attributable to Equinix is presented below:							
	AFFO, basic	\$221,388	\$ 221,756	\$187,597	\$ 443,144	\$ 360,341		
	Interest on convertible debt	1,557	1,554	2,271	3,111	4,899		
	AFFO, diluted	\$222,945	\$ 223,310	\$189,868	\$ 446,255	\$ 365,240		
	The shares used in the computation of basic and diluted AFFO per share attributable to Equinix is presented below:							
	Shares used in computing basic net income per share and AFFO per share	56,935	56,661	51,332	56,798	50,884		
	Effect of dilutive securities:							
	Convertible debt	1,958	1,942	6,000	1,950	6,894		
	Employee equity awards	563	566	320	612	414		
	Shares used in computing diluted AFFO per share	59,456	59,169	57,652	59,360	58,192		

559

29

\$167,368

62

28

\$ 179,190

183

28

(2,514)

\$109,813

621

57

\$ 346,558

216

56

(4,681)

\$ 248,545

Gain/loss on disposition of real estate property

FFO

Adjustments for FFO from unconsolidated joint ventures

Non-controlling interests' share of above adjustments



## WHERE OPPORTUNITY CONNECTS

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CONTACT: Equinix Investor Relations Contacts: Katrina Rymill, Equinix, Inc., (650) 598-6583, krymill@equinix.com; Paul Thomas, Equinix, Inc., (650) 598-6442, pthomas@equinix.com; Equinix Media Contacts: Ian Bain, Equinix, Inc., (650) 598-6447, ibain@equinix.com; Liam Rose, Equinix, Inc., (650) 598-6590, Irose@equinix.com