# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Rep	port (Date of earliest event Reported): February 18,	2016
	EQUINIX, INC.	
(Exa	act Name of Registrant as Specified in its Charter)	
Delaware (State or Other Jurisdiction of Incorporation)	000-31293 (Commission File Number)	77-0487526 (I.R.S. Employer Identification Number)
	One Lagoon Drive Redwood City, California 94065 (650) 598-6000 (Addresses of principal executive offices)	
Check the appropriate box below if the Form 8-K filing is intende  Written communications pursuant to Rule 425 under the Securi  Soliciting material pursuant to Rule 14a-12 under the Exchange  Pre-commencement communications pursuant to Rule 14d-2(b  Pre-commencement communications pursuant to Rule 13e-4(c)	ities Act (17 CFR 230.425) e Act (17 CFR 240.14a-12) ) under the Exchange Act (17 CFR 240.14d-2(b))	the registrant under any of the following provisions:

# Item 2.02. Results of Operations and Financial Condition

On February 18, 2016, Equinix, Inc. ("Equinix") issued a press release and will hold a conference call regarding its financial results for the fourth quarter and full year ended December 31, 2015. A copy of the press release is furnished as Exhibit 99.1 to this report.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Equinix is making reference to certain non-GAAP financial information in both the press release and the conference call. A reconciliation of these non-GAAP financial measures to the comparable GAAP financial measures is contained in the attached press release.

## Item 9.01. Financial Statements and Exhibits

#### (d) Exhibits.

99.1 Press Release of Equinix, Inc. dated February 18,

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EQUINIX, INC.

DATE: February 18, 2016 By: /s/ KEITH D. TAYLO

/s/ KEITH D. TAYLOR Keith D. Taylor Chief Financial Officer

# EXHIBIT INDEX

Exhibit Number

Description

99.1

Press Release of Equinix, Inc. dated February 18, 2016.

# **Equinix Reports Fourth Quarter And Full Year 2015 Results**

Company Delivers 52nd Consecutive Quarter of Growth: Annual Revenues Increase 12% Year-over-Year

REDWOOD CITY, Calif., Feb. 18, 2016 /PRNewswire/ -- Equinix, Inc. (Nasdaq: EQIX), a global interconnection and data center company, today reported quarterly results for the quarter ended December 31, 2015. The Company uses certain non-GAAP financial measures, which are described further below and reconciled to the most comparable GAAP financial measures after the presentation of our GAAP financial statements.

### 2015 Results Summary

#### Revenues

- \$2,725.9 million, a 12% increase over the previous year
- o Includes \$21.6 million of revenues from Bit-isle

#### Operating Income

\$567.3 million, an 11% increase over the previous year

## Adjusted EBITDA

- \$1,271.6 million, a 47% adjusted EBITDA margin
- Over 100 basis point YoY improvement in adjusted EBITDA
- Includes \$5.2 million of adjusted EBITDA from Bit-isle
- Includes \$2.8 million of integration costs

#### Net Income

\$187.8 million, a 7% net margin

#### AFFO

- \$831.8 million, a 9% increase over the previous year
- Includes \$60.7 million of foreign currency losses related to the Telecity transaction
- Includes \$3.4 million of AFFO from Bit-isle

# 2016 Annual Guidance Summary

#### Revenues

- >\$3,550.0 million, a >30% increase over the previous year; organic growth rate of greater than 13%
- Assumes \$548.0 million in revenues from Telecity and Bit-isle

#### Adjusted EBITDA

- > \$1,620.0 million or a 45.6% adjusted EBITDA margin
- · Assumes 100 basis point YoY improvement in adjusted EBITDA of Equinix organic business
- Assumes \$245.0 million of adjusted EBITDA from Telecity and Bit-isle
- Assumes \$58.0 million of integration costs for acquisitions

### • AFFO

- > \$970.0 million, a 17% increase over the previous year
- Assumes a \$50.0 million foreign currency loss related to the Telecity closing
- Assumes \$58.0 million of integration costs for acquisitions

Revenues were \$730.5 million for the fourth quarter, a 6% increase over the previous quarter and a 14% increase over the same quarter last year. Revenues included \$21.6 million of revenues from the acquisition of Bit-isle, which closed on November 2, 2015. Recurring revenues, consisting primarily of colocation, interconnection and managed services, were \$686.1 million for the fourth quarter, a 6% increase over the previous quarter and a 13% increase over the same quarter last year. Non-recurring revenues were \$44.4 million in the quarter. MRR churn for the fourth quarter was 2.3% as compared to 2.0% in the previous quarter.

"2015 was a transformational year for Equinix. We delivered accelerated growth, expanded our global platform with two strategic acquisitions, completed our first year operating as a REIT, and established ourselves as the foundation for the cloud ecosystem that continues to drive IT transformation," said Steve Smith, president and CEO of Equinix. "The strength of our business is translating into solid revenue growth, firm yield and healthy margins, all of which combine to give us the financial firepower to continue to invest in our global platform, develop innovative solutions, and continue to deliver significant value to our shareholders."

Cost of revenues were \$352.0 million for the fourth quarter, an 8% increase from the previous quarter and a 12% increase from the same quarter last year. Cost of revenues, excluding depreciation, amortization, accretion and stock-based compensation of \$124.0 million for the quarter, which we refer to as cash cost of revenues, were \$228.0 million for the quarter, an 8% increase over the previous quarter and a 16% increase over the same quarter last year. Gross margins for the quarter were 52%, as compared to 53% for the previous quarter and 51% for the same quarter last year. Cash gross margins, defined as gross profit before depreciation, amortization, accretion and stock-based compensation, divided by revenues, were 69% for the quarter, the previous quarter and for the same quarter last year.

Selling, general and administrative expenses were \$225.3 million for the fourth quarter, a 9% increase over the previous quarter and a 16% increase over the same quarter last year. Selling, general and administrative expenses, excluding depreciation, amortization, accretion and stock-based compensation of \$55.9 million for the quarter, which we refer to as cash selling, general and administrative expenses, were \$169.4 million for the quarter, a 10% increase from the previous quarter and a 15% increase over the same quarter last year.

Interest expense was \$79.5 million for the fourth quarter, a 4% increase from the previous quarter and a 12% increase from the same quarter last year, primarily due to the incremental debt financing in November 2015.

The Company recorded an income tax benefit of \$2.1 million for the fourth quarter as compared to income tax expense of \$11.6 million for the previous quarter and \$303.3 million for the same quarter last year.

Net income was \$10.7 million for the fourth quarter. This represents a basic net income per share of \$0.18 for the fourth quarter based on a weighted average share count of 60.4 million shares and a diluted net income per share of \$0.18 for the fourth quarter based on a weighted average diluted share count of 60.9 million shares.

Income from operations was \$135.9 million for the fourth quarter, a 4% decrease from the previous quarter and a 6% increase over the same quarter last year. Adjusted EBITDA, as defined below, for the fourth quarter was \$333.1 million, a 4% increase over the previous quarter and a 13% increase over the same quarter last year. Adjusted EBITDA includes \$5.2 million from the acquisition of Bit-isle, which closed on November 2, 2015

Adjusted funds from operations ("AFFO"), as defined below, were \$178.3 million for the fourth quarter, a 15% decrease from the previous quarter and an 8% decrease over the same quarter last year. AFFO includes \$3.4 million of AFFO from the acquisition of Bit-isle, which closed on November 2, 2015. This represents a basic AFFO per share attributable to the Company of \$2.95 for the fourth quarter and a diluted AFFO per share attributable to the Company of \$2.85 for the fourth quarter. AFFO for the fourth quarter includes a foreign currency exchange loss of \$49.0 million primarily attributed to foreign currency

losses related to the Telecity purchase price.

Capital expenditures, defined as gross capital expenditures less the net change in accrued property, plant and equipment in the fourth quarter, were \$280.6 million, as compared to capital expenditures of \$216.0 million for the previous quarter and \$238.5 million for the same quarter last year.

The Company generated cash from operating activities of \$235.1 million for the fourth quarter, a 10% increase over the previous quarter and a 16% increase over the same quarter last year. Cash used in investing activities was \$529.0 million in the fourth quarter as compared to cash used in investing activities of \$107.6 million in the previous quarter. Cash provided by financing activities was \$2.2 billion for the fourth quarter as compared to cash used in financing activities of \$101.4 million in the previous quarter.

As of December 31, 2015, the Company's cash, cash equivalents and investments were \$2,246.3 million, as compared to \$1,140.8 million as of December 31, 2014.

#### **Business Outlook**

Equinix guidance includes forecasted results for Telecity from January 15, 2016 and Bit-isle for the full year of 2016. As previously announced, Equinix expects to divest eight assets, seven from Telecity along with Equinix's London 2 data center (LD2), as part of regulatory clearance for the transaction received on November 13, 2015. The Company expects to complete these divestitures mid-2016. The Company's guidance does not include the seven Telecity assets, which will be treated as discontinued operations, but does assume 6 months, or \$6 million in revenue, from LD2, which is under a different accounting treatment that requires results to be reported until completion of the sale.

For the first quarter of 2016, the Company expects revenues to range between \$838.0 and \$842.0 million, or a normalized and constant currency growth rate of 2.6% quarter over quarter. This guidance includes a negative foreign currency impact of \$3.7 million when compared to the average FX rates in Q4 2015, and includes an expected \$117.0 million in revenues from the Telecity and Bit-isle acquisitions. Cash gross margins are expected to approximate 67-68%. Cash selling, general and administrative expenses are expected to range between \$196.0 and \$200.0 million. Adjusted EBITDA is expected to range between \$368.0 and \$372.0 million, which includes a \$1.1 million negative foreign currency impact when compared to the average FX rates in Q4 2015 and \$17.0 million in integration costs from the two acquisitions. This guidance includes an expected \$49.0 million in adjusted EBITDA from Telecity and Bit-isle. Capital expenditures are expected to range between \$235.0 and \$255.0 million, which includes approximately \$30.0 million of recurring capital expenditures and \$205.0 to \$225.0 million of non-recurring capital expenditures.

For the full year of 2016, total revenues are expected to be greater than \$3,550.0 million, a normalized and constant currency growth rate of greater than 13% year over year. This guidance includes a negative foreign currency impact of \$52.7 million on organic revenues when compared to prior Equinix guidance rates, and includes an expected \$548.0 million in revenues from the Telecity and Bit-isle acquisitions. Total year cash gross margins are expected to approximate 67-68%. Cash selling, general and administrative expenses are expected to range between \$770.0 and \$790.0 million. Adjusted EBITDA is expected to be greater than \$1,620.0 million, or 16% year over year on a normalized and constant currency growth rate. This guidance includes \$28.0 million of negative foreign currency impact on organic adjusted EBITDA when compared to prior Equinix guidance rates, an expected \$245.0 million in adjusted EBITDA from the Telecity and Bit-isle acquisitions, as well as \$58.0 million in integration costs for these two acquisitions. AFFO is expected to be greater than \$970.0 million, and includes \$50.0 million of expected foreign currency loss associated with the Telecity closing. Capital expenditures are expected to range between \$900.0 and \$1,000.0 million, including approximately \$140.0 million of recurring capital expenditures and \$760.0 to \$860.0 million of non-recurring capital expenditures.

The U.S. dollar exchange rates used for 2016 guidance, taking into consideration the impact of our foreign currency hedges, have been updated to \$1.11 to the Euro, \$1.49 to the Pound, S\$1.43 to the U.S. dollar, ¥117.65 to the U.S. dollar and R\$4.03 to the U.S. dollar. The 2016 global revenue breakdown by currency for the Euro, Pound, Japanese Yen, Singapore Dollar and Brazilian Real is 18%, 11%, 7%, 6% and 2%, respectively.

The guidance provided above is forward-looking and includes the impact of the Company's acquisition of Telecity, which closed on January 15, 2016. The adjusted EBITDA guidance is based on the revenue guidance less our expectations of cash cost of revenues and cash operating expenses. The AFFO guidance is based on the adjusted EBITDA guidance less our expectations of net interest expense, an installation revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt extinguishment, an income tax expense adjustment, recurring capital expenditures and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items.

### Q4 Results Conference Call and Replay Information

The Company will discuss its quarterly results for the period ended December 31, 2015, along with its future outlook, in its quarterly conference call on Thursday, February 18, 2016, at 5:30 p.m. ET (2:30 p.m. PT). A simultaneous live webcast of the call will be available on the Company's Investor Relations website at www.equinix.com/investors. To hear the conference call live, please dial 1-210-234-8004 (domestic and international) and reference the passcode EQIX.

A replay of the call will be available one hour after the call, through Thursday, May 19, 2016, by dialing 1-203-369-0717 and referencing the passcode 2016. In addition, the webcast will be available at www.equinix.com/investors. No password is required for the webcast.

### **Investor Presentation and Supplemental Financial Information**

The Company has made available on its website a presentation designed to accompany the discussion of the Company's results and future outlook, along with certain supplemental financial information and other data. Interested parties may access this information through the Company's Investor Relations website at www.equinix.com/investors.

# **Additional Resources**

- Q4 2015 financial earnings press release (PDF)
- Q4 2015 financial tables (PDF)

# **About Equinix**

Equinix, Inc. (Nasdaq: EQIX) connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 40 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies.

# **Non-GAAP Financial Measures**

The Company provides all information required in accordance with generally accepted accounting principles ("GAAP"), but it believes that evaluating its ongoing operating results may be difficult if limited to reviewing only GAAP financial measures. Accordingly, the Company uses non-GAAP financial measures to evaluate its operations.

In presenting non-GAAP financial measures, such as adjusted EBITDA, cash cost of revenues, cash gross margins, cash operating expenses (also known as cash selling, general and administrative expenses or cash SG&A), adjusted EBITDA margins, free cash flow and adjusted free cash flow, the Company excludes certain items that it believes are not good indicators of the Company's current or future operating performance. These items are depreciation,

amortization, accretion of asset retirement obligations and accrued restructuring charges, stock-based compensation, restructuring charges, impairment charges and acquisition costs. The Company excludes these items in order for its lenders, investors, and the industry analysts who review and report on the Company to better evaluate the Company's operating performance and cash spending levels relative to its industry sector and competitors.

The Company excludes depreciation expense as these charges primarily relate to the initial construction costs of an IBX center, and do not reflect its current or future cash spending levels to support its business. Its IBX centers are long-lived assets, and have an economic life greater than 10 years. The construction costs of an IBX center do not recur with respect to such data center, although the Company may incur initial construction costs in future periods with respect to additional IBX centers, and future capital expenditures remain minor relative to the initial investment. This is a trend it expects to continue. In addition, depreciation is also based on the estimated useful lives of the IBX centers. These estimates could vary from actual performance of the asset, are based on historic costs incurred to build out our IBX centers, and are not indicative of current or expected future capital expenditures. Therefore, the Company excludes depreciation from its operating results when evaluating its operations.

In addition, in presenting the non-GAAP financial measures, the Company also excludes amortization expense related to certain intangible assets, as it is not meaningful in evaluating the Company's current or future operating performance. The Company excludes accretion expense, both as it relates to its asset retirement obligations as well as its accrued restructuring charges, as these expenses represent costs which the Company also believes are not meaningful in evaluating the Company's current operations. The Company excludes stock-based compensation expense as it represents expense attributed to equity awards that have no current or future cash obligations. As such, the Company, and many investors and analysts, exclude this stock-based compensation expense when assessing the cash generating performance of our operations. The Company excludes restructuring charges from its non-GAAP financial measures. The restructuring charges relate to the Company's decision to exit leases for excess space adjacent to several of its IBX centers, which it did not intend to build out, or its decision to reverse such restructuring charges. The Company also excludes impairment charges related to certain long-lived assets. The impairment charges are related to expense recognized whenever events or changes in circumstances indicate that the carrying amount of long-lived assets are not recoverable. Finally, the Company excludes acquisition costs from its non-GAAP financial measures. The acquisition costs relate to costs the Company incurs in connection with business combinations. Management believes items such as restructuring charges, impairment charges and acquisition costs are non-core transactions; however, these types of costs may occur in future periods.

The Company also presents funds from operations ("FFO") and adjusted funds from operations ("AFFO"), which are non-GAAP financial measures commonly used in the REIT industry. FFO is calculated in accordance with the definition established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (loss), excluding gains (losses) from the disposition of real estate assets, depreciation and amortization on real estate assets and adjustments for unconsolidated joint ventures' and non-controlling interests' share of these items. AFFO represents FFO, excluding depreciation and amortization expense on non-real estate assets, accretion, stock-based compensation, restructuring charges, impairment charges, acquisition costs, an installation revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt extinguishment, an income tax expense adjustment, recurring capital expenditures and adjustments from FFO to AFFO for unconsolidated joint ventures' and non-controlling interests' share of these items. Equinix excludes depreciation expense, amortization expense, accretion, stock-based compensation, restructuring charges, impairment charges and acquisition charges for the same reasons that they are excluded from the other non-GAAP financial measures mentioned above.

The Company includes an adjustment for revenue from installation fees, since installation fees are deferred and recognized ratably over the expected life of the installation, although the fees are generally paid in a lump sum upon installation. The Company includes an adjustment for straight-line rent expense on its operating leases, since the total minimum lease payments are recognized ratably over the lease term, although the lease payments generally increase over the lease term. The adjustments for both installation revenue and straight-line rent expense are intended to isolate the cash activity included within the straight-lined or amortized results in the consolidated statement of operations. The Company excludes the amortization of deferred financing costs as these expenses relate to the initial costs incurred in connection with its debt financings that have no current or future cash obligations. The Company excludes gains (losses) on debt extinguishment since it represents a cost that may not recur and is not a good indicator of the Company's current or future operating performance. The Company includes an income tax expense adjustment, which represents changes in its income tax reserves and valuation allowances that may not recur or may not relate to the current year's operations. The Company also excludes recurring capital expenditures, which represent expenditures to extend the useful life of its IBX centers or other assets that are required to support current revenues.

Non-GAAP financial measures are not a substitute for financial information prepared in accordance with GAAP. Non-GAAP financial measures should not be considered in isolation, but should be considered together with the most directly comparable GAAP financial measures and the reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures. The Company presents such non-GAAP financial measures to provide investors with an additional tool to evaluate our operating results in a manner that focuses on what management believes to be its core, ongoing business operations. Management believes that the inclusion of these non-GAAP financial measures provides consistency and comparability with past reports and provides a better understanding of the overall performance of the business and its ability to perform in subsequent periods. The Company believes that if it did not provide such non-GAAP financial information, investors would not have all the necessary data to analyze the Company effectively.

Investors should note that the non-GAAP financial measures used by the Company may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as those of other companies. Investors should therefore exercise caution when comparing non-GAAP financial measures used by us to similarly titled non-GAAP financial measures of other companies. Equinix does not provide forward-looking guidance for certain financial data, such as depreciation, amortization, accretion, stock-based compensation, net income (loss) from operations, cash generated from operating activities and cash used in investing activities, and as a result, is not able to provide a reconciliation of GAAP to non-GAAP financial measures for forward-looking data. The Company intends to calculate the various non-GAAP financial measures in future periods consistent with how they were calculated for the periods presented within this press release.

# **Forward Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

Equinix and IBX are registered trademarks of Equinix, Inc. International Business Exchange is a trademark of Equinix, Inc.

EQUINIX, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data)
(unaudited)

Three Months Ended	Twelve Months Ended

	December 31, 2015	September 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014
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Recurring revenues	\$ 686,072	\$ 646,721	\$ 605,492	\$ 2,569,141	\$ 2,317,790
Non-recurring revenues	44,390 <b>730,462</b>	39,928 <b>686,649</b>	32,629	<u>156,726</u> <b>2,725,867</b>	125,986
Revenues	730,402	000,049	638,121	2,723,007	2,443,776
Cost of revenues	351,968	325,468	313,449	1,291,506	1,197,885
Gross profit	378,494	361,181	324,672	1,434,361	1,245,891
Operating expenses:					
Sales and marketing	88,439	83,709	81,236	332,012	296,103
General and administrative	136,829	123,237	113,684	493,284	438,016
Acquisition costs	17,349	13,352	1,926	41,723	2,506
Total operating expenses	242,617	220,298	196,846	867,019	736,625
Income from operations	135,877	140,883	127,826	567,342	509,266
Interest and other income (expense):					
Interest income	1,206	934	357	3,581	2,891
Interest expense	(79,499)	(76,269)	(71,103)	(299,055)	(270,553)
Loss on debt extinguishment	(289)	(70,200)	(105,807)	(289)	(156,990)
Other income (expense)	(48,617)	(12,836)	(3,051)	(60,581)	119
Total interest and other, net	(127,199)	(88,171)	(179,604)	(356,344)	(424,533)
Income (loss) before income taxes	8,678	52,712	(51,778)	210,998	84,733
Income tax benefit (expense)	2,053	(11,580)	(303,325)	(23,224)	(345,459)
Net income (loss)	10,731	41,132	(355,103)	187,774	(260,726)
Net loss attributable to redeemable non-controlling interests	-	-	-	-	1,179
Net income (loss) attributable to Equinix	\$ 10,731	\$ 41,132	\$ (355,103)	\$ 187,774	\$ (259,547)
Net income (loss) per share attributable to Equinix:					
Basic net income (loss) per share	\$ 0.18	\$ 0.72	\$ (6.42)	\$ 3.25	\$ (4.96)
Diluted net income (loss) per share	\$ 0.18	\$ 0.71	\$ (6.42)	\$ 3.21	\$ (4.96)
Shares used in computing basic net income (loss) per share	60,393	57,082	55,295	57,790	52,359
Shares used in computing diluted net income (loss) per share	60,943	57,708	55,295	58,483	52,359

# EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (in thousands) (unaudited)

	Three Months Ended			Twelve Months Ended		
	December 31,	September 30,	December 31,	December 31,	December 31,	
	2015	2015	2014	2015	2014	
Net income (loss)	\$ 10,731	\$ 41,132	\$ (355,103)	\$ 187,774	\$ (260,726)	
Other comprehensive loss, net of tax:						
Foreign currency translation adjustment ("CTA") loss	(37,217)	(72,677)	(97,123)	(186,763)	(204,065)	
Unrealized gain (loss) on available-for-sale securities	(139)	(21)	135	(40)	(279)	
Unrealized gain on cash flow hedges	4,975	3,309	4,026	4,550	8,790	
Net investment hedge CTA gain	10,447	4,426	-	4,484	-	
Net actuarial gain (loss) on defined benefit plans	887	124	(2,001)	1,153	(2,001)	
Other comprehensive loss, net of tax:	(21,047)	(64,839)	(94,963)	(176,616)	(197,555)	
Comprehensive income (loss), net of tax	(10,316)	(23,707)	(450,066)	11,158	(458,281)	

- - 1,179 - - - (1,810)

Comprehensive income (loss) attributable to Equinix, net of tax

(10,316) \$ (23,707)

(450,066)

11,158

(458,912)

# EQUINIX, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

Assets	December 31,	December 31,
	2015	2014
Cash and cash equivalents	\$ 2,228,838	\$ 610,917
Short-term investments	12,875	529,395
Accounts receivable, net	291,964	262,570
Current portion of restricted cash	479,417	3,057
Other current assets	212,929	85,004
Assets held for sale	33,257	
Total current assets	3,259,280	1,490,943
Long-term investments	4,584	439
Property, plant and equipment, net	5,606,436	4,998,270
Goodwill	1,063,200	1,002,129
Intangible assets, net	224,565	147,527
Restricted cash, less current portion	10,172	14,060
Other assets	188,458	128,610
Total assets	\$ 10,356,695	\$ 7,781,978
Liabilities and Stockholders' Equity		
Accounts payable and accrued expenses	\$ 402,776	\$ 285,796
Accrued property and equipment	103,107	114,469
Current portion of capital lease and other financing obligations	40,121	21,362
Current portion of mortgage and loans payable	768,408	59,466
Current portion of convertible debt	146,121	· -
Other current liabilities	192,286	162,664
Liabilities held for sale	3,535	_
Total current liabilities	1,656,354	643,757
Capital lease and other financing obligations, less current portion	1,287,139	1,168,042
Mortgage and loans payable, less current portion	457,276	532,809
Senior notes	3,804,634	2,717,046
Convertible debt, less current portion	-	145,229
Other liabilities	405,906	304,964
Total liabilities	7,611,309	5,511,847
Common stock	62	57
	62	
Additional paid-in capital	4,838,444	3,334,305
Treasury stock	(7,373)	(11,411)
Accumulated dividends	(1,468,472)	(424,387)
Accumulated other comprehensive loss	(509,059)	(332,443)
Accumulated deficit	(108,216)	(295,990)
Total stockholders' equity	2,745,386	2,270,131
Total liabilities and stockholders' equity	\$ 10,356,695	\$ 7,781,978
Total national and decomposition organity		
Ending headcount by geographic region is as follows:		
Americas headcount	2,329	2,122
EMEA headcount	1,188	1,023
Asia-Pacific headcount	1,525	721

5,042

3,866

Total headcount

# EQUINIX, INC. SUMMARY OF DEBT PRINCIPAL OUTSTANDING (in thousands) (unaudited)

	December 31,	December 31,
	2015	2014
Capital lease and other financing obligations	\$ 1,327,260	\$ 1,189,404
Term loan, net of debt discount and debt issuance costs	454,503	497,044
Brazil financings, net of debt issuance costs	26,668	56,342
Mortgage payable and other loans payable, net of premium	418,891	38,889
Revolving credit facility borrowings	325,622	-
Plus: debt discount, debt issuance costs and premium, net	694	1,196
Total mortgage and loans payable principal	1,226,378	593,471
Senior notes, net of debt issuance costs	3,804,634	2,717,046
Plus: debt issuance costs	45,366	32,954
Total senior notes principal	3,850,000	2,750,000
Convertible debt, net of debt discount and debt issuance		
costs	146,121	145,229
Plus: debt discount and debt issuance costs	3,961	12,656
Total convertible debt principal	150,082	157,885
Total debt principal outstanding	\$ 6,553,720	\$ 4,690,760

# EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

		Three Months Ended		Twelve Months Ended			
	December 31,	September 30,	December 31,	December 31,	December 31,		
	2015	2015	2014	2015	2014		
Cook flows from apprating activities:							
Cash flows from operating activities:	\$ 10.731	\$ 41,132	\$ (355.103)	\$ 187.774	\$ (260.726)		
Net income (loss)	<b>Φ</b> 10,731	φ 41,132	\$ (355,103)	Ф 107,774	\$ (260,726)		
Adjustments to reconcile net income (loss) to net cash							
provided by operating activities:	144,861	122.260	122.006	528,929	494 120		
Depreciation, amortization and accretion	33,868	133,268 33,969	133,096	•	484,129		
Stock-based compensation  Amortization of debt issuance costs and debt discounts	•	,	31,517	132,443	117,990		
	4,493 289	3,972	3,827	16,050 289	18,667		
Loss on debt extinguishment		(700)	105,807		156,990		
Excess tax benefits from employee equity awards	1,633	(732)	(2,125)	(30)	(19,582)		
Other items	3,819	4,321	5,863	18,178	24,567		
Changes in operating assets and liabilities:	(0.504)	(000)	0.400	(44.500)	(404.000)		
Accounts receivable	(2,581)	(220)	2,428	(44,583)	(101,966)		
Income taxes, net	(25,056)	(18,376)	295,947	(109,579)	226,774		
Accounts payable and accrued expenses	33,906	25,926	(16,429)	109,125	4,177		
Other assets and liabilities	29,155	(8,858)	(2,531)	56,197	38,400		
Net cash provided by operating activities	235,118	214,402	202,297	894,793	689,420		
Cash flows from investing activities:							
Purchases, sales and maturities of investments, net	(9,369)	94,217	(381,629)	514,108	239,551		
Business acquisitions, net of cash acquired	(235,306)	-	-	(245,553)	-		
Purchases of real estate	-	-	-	(38,282)	(16,791)		
Purchases of other property, plant and equipment	(280,612)	(216,046)	(238,477)	(868,120)	(660,203)		
Other investing activities	(3,709)	14,274	195	(497,080)	1,604		
Net cash used in investing activities	(528,996)	(107,555)	(619,911)	(1,134,927)	(435,839)		
Cash flows from financing activities:							
Purchases of treasury stock	-	-	-	-	(297,958)		
Proceeds from employee equity awards	185	13,290	1,137	30,040	29,320		
Purchase of redeemable non-controlling interests	-	-	-	-	(226,276)		
Payment of dividend distributions Proceeds from public offering of common stock, net of issuance	(230,452)	(98,041)	(83,266)	(521,461)	(83,266)		
costs	829,496	-	-	829,496	-		
Proceeds from loans payable	707,108	-	500,000	1,197,108	508,826		
Proceeds from senior notes	1,100,000	-	1,250,000	1,100,000	1,250,000		

		(0.450)		(0.570)		(4.000)		(20,002)		(40.020)
Repayment of capital lease and other financing obligations  Repayment of mortgage and loans payable		(8,450) (185,823)		(6,576) (10,818)		(4,890) (5,963)		(28,663) (715,270)		(18,030) (43,473)
Repayment of senior notes		(100,023)		(10,010)		(750,000)		(113,210)		(750,000)
• •		-		-		(110,000)		-		, , ,
Repayment of term loan		-		-		, ,		-		(110,000)
Repayment of convertible debt		-		-		(34)		-		(29,513)
Debt extinguishment costs		(4 (22)		700		(93,965)		-		(116,517)
Excess tax benefits from employee equity awards		(1,633)		732		2,125		30		19,582
Debt issuance costs		(17,481)				(25,294)		(18,098)	-	(25,294)
Net cash provided by (used in) financing activities		2,192,950		(101,413)		679,850	_	1,873,182		107,401
ect of foreign currency exchange rates on cash and cash equivalents		(5,703)		(6,098)		(5,500)		(15,127)		(11,959)
increase (decrease) in cash and cash equivalents		1,893,369		(664)		256,736		1,617,921		349,023
sh and cash equivalents at beginning of period	_	335,469	_	336,133	_	354,181	_	610,917	_	261,894
sh and cash equivalents at end of period	\$	2,228,838	\$	335,469	\$	610,917	_ \$	2,228,838	\$	610,917
Supplemental cash flow information:										
Cash paid for taxes	\$	29,165	\$	28,333	\$	6,407	\$	132,302	\$	117,197
Cash paid for interest	\$	73,044	\$	68,568	\$	94,283	\$	237,410	\$	262,018
e cash flow										
	\$	(284,509)	\$	12,630	\$	(35,985)	\$	(754,242)	\$	14,030
iusted free cash flow (2)	<u>\$</u> _	(33,081)	\$	34,035	_\$	(29,881)	\$	(385,543)	\$	160,425
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:		net cash provide	ed by (u	ised in) investir	ng activit	ies(excluding	the ne	t purchases, sa	ales and	
We define free cash flow as net cash provided by operating activities	s plus n	net cash provide		used in) investir		ies(excluding 202,297	the ne	t purchases, sa		689,420
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above		net cash provide	ed by (u	ised in) investir	ng activit	ies(excluding	the ne	t purchases, sa	ales and	
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above		net cash provide	ed by (u	214,402 (107,555)	ng activit	202,297 (619,911)	the ne	894,793 (1,134,927)	ales and	689,420 (435,839)
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above		235,118 (528,996)	ed by (u	used in) investir	ng activit	ies(excluding 202,297	the ne	t purchases, sa	ales and	689,420
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net	\$ ve) exc	235,118 (528,996) 9,369 (284,509)	\$ shases	214,402 (107,555) (94,217) 12,630 of real estate, a	s activit	202,297 (619,911) 381,629 (35,985)	the ne	894,793 (1,134,927) (514,108) (754,242)	\$ mployee	689,420 (435,839) (239,551) 14,030
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined above awards, cash paid for taxes associated with reclassifying our assets	\$ ve) exc	235,118 (528,996) 9,369 (284,509)	\$ shases	214,402 (107,555) (94,217) 12,630 of real estate, a	s activit	202,297 (619,911) 381,629 (35,985) ons, any exce	the ne	894,793 (1,134,927) (514,108) (754,242)	\$ mployee	689,420 (435,839) (239,551) 14,030
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined above awards, cash paid for taxes associated with reclassifying our assets related to the REIT conversion, as presented below:	\$ ve) exc	235,118 (528,996) 9,369 (284,509)  luding any puropurposes trigge	\$ schases ered by	214,402 (107,555) (94,217) 12,630 of real estate, a our conversion	s sacquisition into a r	202,297 (619,911) 381,629 (35,985) ons, any exceed estate invested invested in the control of th	\$ ss tax t	894,793 (1,134,927) (514,108) (754,242) Denefits from eat trust ("REIT")	\$ mployee	689,420 (435,839) (239,551) 14,030 e equity sts
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined abova awards, cash paid for taxes associated with reclassifying our assets related to the REIT conversion, as presented below:  Free cash flow (as defined above)	\$ ve) exc	235,118 (528,996) 9,369 (284,509)	\$ schases ered by	214,402 (107,555) (94,217) 12,630 of real estate, a our conversion	s sacquisition into a r	202,297 (619,911) 381,629 (35,985) ons, any exceed estate invested invested in the control of th	\$ ss tax t	894,793 (1,134,927) (514,108) (754,242) Denefits from exit trust ("REIT")	\$ mployee	689,420 (435,839) (239,551) 14,030 e equity sts
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined abova wards, cash paid for taxes associated with reclassifying our assets related to the REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash	\$ ve) exc	235,118 (528,996) 9,369 (284,509)	\$ schases ered by	214,402 (107,555) (94,217) 12,630 of real estate, a our conversion	s sacquisition into a r	202,297 (619,911) 381,629 (35,985) ons, any exceed estate invested invested in the control of th	\$ ss tax t	894,793 (1,134,927) (514,108) (754,242) Denefits from elet trust ("REIT") (754,242) 245,553	\$ mployee	689,420 (435,839) (239,551) 14,030 e equity sts
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined above awards, cash paid for taxes associated with reclassifying our assets related to the REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate	\$ ve) exc	235,118 (528,996) 9,369 (284,509)  luding any puro purposes trigge (284,509) 235,306	\$ schases ered by	214,402 (107,555) (94,217) 12,630 of real estate, a our conversion	s sacquisition into a r	202,297 (619,911) 381,629 (35,985) ons, any exceeal estate inventors (35,985)	\$ ss tax t	894,793 (1,134,927) (514,108) (754,242) cenefits from et trust ("REIT") (754,242) 245,553 38,282	\$ mployee	689,420 (435,839) (239,551) 14,030 e equity sts
We define free cash flow as net cash provided by operating activities maturities of investments) as presented below:  Net cash provided by operating activities as presented above  Net cash used in investing activities as presented above  Purchases, sales and maturities of investments, net  Free cash flow (negative free cash flow)  We define adjusted free cash flow as free cash flow (as defined above awards, cash paid for taxes associated with reclassifying our assets related to the REIT conversion, as presented below:  Free cash flow (as defined above)  Less business acquisitions, net of cash  Less purchases of real estate  Less excess tax benefits from employee equity awards	\$ ve) exc	235,118 (528,996) 9,369 (284,509)  luding any puro purposes trigge (284,509) 235,306 - (1,633)	\$ schases ered by	214,402 (107,555) (94,217) 12,630 of real estate, a our conversion 12,630 732	s sacquisition into a r	202,297 (619,911) 381,629 (35,985) ons, any exceeal estate inventors (35,985) - 2,125	\$ ss tax t	894,793 (1,134,927) (514,108) (754,242) cenefits from elet trust ("REIT") (754,242) 245,553 38,282 30	\$ mployee	689,420 (435,839) (239,551) 14,030 e equity sts 14,030 - 16,791 19,582

# EQUINIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - NON-GAAP PRESENTATION (in thousands) (unaudited)

17,306

11,859

29,165

20,033

8,300

28,333

189

6,218

6,407

\$

82,452

49,850

132,302

80,867

36,330

117,197

We categorize our cash paid for taxes into cash paid for taxes resulting from the REIT conversion (as defined above) and other cash taxes paid.

\$

	Three Months Ended			Twelve Months Ended		
	December 31,	September 30,	December 31,	December 31,	December 31,	
	2015	2015	2014	2015	2014	
Recurring revenues	\$ 686,072	\$ 646,721	\$ 605,492	\$ 2,569,141	\$ 2,317,790	
Non-recurring revenues	44,390	39,928	32,629	156,726	125,986	
Revenues (1)	730,462	686,649	638,121	2,725,867	2,443,776	
Cash cost of revenues (2)	227,956	211,617	195,945	836,439	767,552	
Cash gross profit (3)	502,506	475,032	442,176	1,889,428	1,676,224	

Other cash taxes paid

Total cash paid for taxes

Cash paid for taxes resulting from the REIT conversion

Cash sales and marketing expenses (5)	72,069	68,323	67,036	269,270	240,054
Cash general and administrative expenses (6)	97,292	85,237	80,775	348,531	322,279
Total cash operating expenses (7)	169,361	153,560	147,811	617,801	562,333
Adjusted EBITDA (8)	\$ 333,145	\$ 321,472	\$ 294,365	\$ 1,271,627	\$ 1,113,891
Cash gross margins (9)	69%	69%	69%	69%	69%
Adjusted EBITDA margins (10)	46%	47%	46%	47%	46%
Adjusted EBITDA flow-through rate (11)	27%	48%	59%	56%	39%
FFO (12)	\$ 131,483	\$ 151,197	\$ (241,338)	\$ 629,238	\$ 153,266
AFFO (13)	\$ 178,293	\$ 210,361	\$ 194,506	\$ 831,798	\$ 761,679
Basic FFO per share (14)	\$ 2.18	\$ 2.65	\$ (4.36)	\$ 10.89	\$ 2.93
Diluted FFO per share (14)	\$ 2.14	\$ 2.59	\$ (4.36)	\$ 10.63	\$ 2.89
Basic AFFO per share (15)	\$ 2.95	\$ 3.69	\$ 3.52	\$ 14.39	\$ 14.55
Diluted AFFO per share (15)	\$ 2.85	\$ 3.55	\$ 3.39	\$ 13.86	\$ 13.81
(1) The geographic split of our revenues on a services basis	is presented below:				
Americas Revenues:					
Colocation	\$ 275,779	\$ 268,156	\$ 254,037	\$ 1,064,801	\$ 978,503
Interconnection	83,168	79,902	71,992	315,258	272,257
Managed infrastructure	10,974	11,788	13,860	48,894	57,071
Other	817	841	814	3,131	3,687
Recurring revenues	370,738	360,687	340,703	1,432,084	1,311,518
Non-recurring revenues	23,751	21,943	15,699	80,451	64,585
Revenues	394,489	382,630	356,402	1,512,535	1,376,103
EMEA Revenues:					
Colocation	146,879	143,721	134,816	562,817	514,997
Interconnection	16,775	15,227	13,484	58,490	50,342
Managed infrastructure	7,619	5,875	5,487	25,196	26,965
Other	862	1,333	1,613	5,275	6,649
Recurring revenues	172,135	166,156	155,400	651,778	598,953
Non-recurring revenues	10,519	11,407	11,693	47,029	38,312
Revenues	182,654	177,563	167,093	698,807	637,265
Asia-Pacific Revenues:					
Colocation	112,498	99,775	91,211	397,345	336,312
Interconnection	18,979	15,439	13,231	62,061	49,751
Managed infrastructure	9,447	4,664	4,947	23,598	21,256
Other	2,275	110.070	400 000	2,275	407.040
Recurring revenues  Non-recurring revenues	143,199 10,120	119,878 6,578	109,389 5,237	485,279 29,246	407,319 23,089
Revenues	153,319	126,456	114,626	514,525	430,408
Worldwide Revenues:					
Colocation	535,156	511,652	480,064	2,024,963	1,829,812
Interconnection	118,922	110,568	98,707	435,809	372,350
Managed infrastructure	28,040	22,327	24,294	97,688	105,292
Other	3,954	2,174	2,427	10,681	10,336
Recurring revenues	686,072	646,721	605,492	2,569,141	2,317,790
Non-recurring revenues	44,390	39,928	32,629	156,726	125,986
· ·					

			<del></del>	<del></del>		
	Revenues	\$ 730,462	\$ 686,649	\$ 638,121	\$ 2,725,867	\$ 2,443,776
(2)	We define cash cost of revenues as cost of revenues I	ess depreciation, amorti	zation, accretion and sto	ock-based compensation	as presented below:	
	Cost of revenues	\$ 351,968	\$ 325,468	\$ 313,449	\$ 1,291,506	\$ 1,197,88
	Depreciation, amortization and accretion expense	(121,505)	(111,337)	(115,236)	(445,189)	(421,822
	Stock-based compensation expense	(2,507)	(2,514)	(2,268)	(9,878)	(8,511
	Cash cost of revenues	\$ 227,956	\$ 211,617	\$ 195,945	\$ 836,439	\$ 767,552
	The geographic split of our cash cost of revenues is pr	esented below:				
	Americas cash cost of revenues	\$ 107,640	\$ 105,864	\$ 97,396	\$ 410,915	\$ 380,892
	EMEA cash cost of revenues	64,089	64,443	59,987	249,457	236,42
	Asia-Pacific cash cost of revenues	56,227	41,310	38,562	176,067	150,23
	Cash cost of revenues	\$ 227,956	\$ 211,617	\$ 195,945	\$ 836,439	\$ 767,55
)	We define cash gross profit as revenues less cash cos	t of revenues (as define	d above).			
)	We define cash operating expenses as operating expe operating expenses as cash selling, general and admir			ed compensation and acq	uisition costs. We also	refer to cash
)	We define cash sales and marketing expenses as sale	s and marketing expens	ses less depreciation, am	nortization and stock-base	ed compensation as pres	sented below:
	Other and model for a service	ф. оо 400	<b>6</b> 00.700	<b></b>	\$	<b>.</b> 000.46
	Sales and marketing expenses	\$ 88,439	\$ 83,709	\$ 81,236	332,012	\$ 296,10
	Depreciation and amortization expense	(7,329)	(6,213)	(6,315)	(25,895)	(25,96
	Stock-based compensation expense	(9,041)	(9,173) \$	(7,885)	(36,847)	(30,08
	Cash sales and marketing expenses	72,069	68,323	\$ 67,036	269,270	\$ 240,05
)	We define cash general and administrative expenses a presented below:	is general and administr	ative expenses less dep	reciation, amortization ar	nd stock-based compens	sation as
	General and administrative expenses	\$ 136,829	\$ 123,237	\$ 113,684	\$ 493,284	\$ 438,01
	Depreciation and amortization expense	(16,027)	(15,718)	(11,545)	(57,845)	(36,34
	Stock-based compensation expense	(23,510)	(22,282)	(21,364)	(86,908)	(79,39
	·	\$ 97,292	\$ 85,237	\$ 80,775	(66,906) \$ 348,531	\$ 322,27
)	Cash general and administrative expenses  Our cash operating expenses, or cash SG&A, as defin			ψ 00,770	340,001	Ψ 522,27
,	Our cash operating expenses, or cash 304A, as define	•				
	Cash sales and marketing expenses	\$ 72,069	\$ 68,323	\$ 67,036	\$ 269,270	\$ 240,05
	Cash general and administrative expenses	97,292	85,237	80,775	348,531	322,27
	· ·	\$	\$		\$	·
	Cash SG&A	169,361	153,560	\$ 147,811	617,801	
		,		<u> </u>		\$ 562,33
	The geographic split of our cash operating expenses, or				<u>, , , , , , , , , , , , , , , , , , , </u>	\$ 502,53
	The geographic split of our cash operating expenses, of Americas cash SG&A			\$ 91,762	\$ 403,016	
		or cash SG&A, is presen	nted below:		\$	\$ 360,20
	Americas cash SG&A	or cash SG&A, is presen \$ 106,035	\$ 102,596 31,717 19,247	\$ 91,762	\$ 403,016	\$ 360,20 131,62
	Americas cash SG&A EMEA cash SG&A	or cash SG&A, is presen \$ 106,035 36,971	\$ 102,596 31,717	\$ 91,762 36,226	\$ 403,016 130,789	\$ 360,20 131,62 70,50
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation	\$ 106,035 36,971 26,355 \$ 169,361	\$ 102,596 31,717 19,247 \$ 153,560	\$ 91,762 36,226 19,823 \$ 147,811	\$ 403,016 130,789 83,996 \$ 617,801	\$ 360,20 131,62 70,50 \$ 562,33
)	Americas cash SG&A EMEA cash SG&A Asia-Pacific cash SG&A Cash SG&A	s r cash SG&A, is present \$\\ 106,035 \\ 36,971 \\ 26,355 \\ \$\\ 169,361 \\ s plus depreciation, amo	\$ 102,596 31,717 19,247 \$ 153,560  ortization, accretion, stock	\$ 91,762 36,226 19,823 \$ 147,811	\$ 403,016 130,789 83,996 \$ 617,801  xpense and acquisition of	\$ 360,20 131,62 70,50 \$ 562,33
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation	\$ 106,035 36,971 26,355 \$ 169,361	\$ 102,596 31,717 19,247 \$ 153,560	\$ 91,762 36,226 19,823 \$ 147,811	\$ 403,016 130,789 83,996 \$ 617,801	\$ 360,20 131,62 70,50 \$ 562,33
)	Americas cash SG&A EMEA cash SG&A Asia-Pacific cash SG&A Cash SG&A We define adjusted EBITDA as income from operation presented below:	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stock	\$ 91,762 36,226 19,823 \$ 147,811 ck-based compensation e	\$ 403,016 130,789 83,996 \$ 617,801  xpense and acquisition of	\$ 360,20 131,62 70,50 \$ 562,33 costs as
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stock \$ 140,883	\$ 91,762 36,226 19,823 \$ 147,811 k-based compensation e	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of \$ 567,342	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo \$ 135,877 144,861 35,058 17,349	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stock \$ 140,883 133,268 33,969 13,352	\$ 91,762 36,226 19,823 \$ 147,811 ek-based compensation e \$ 127,826 133,096	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of \$ 567,342 528,929	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo \$ 135,877 144,861 35,058	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stoc \$ 140,883 133,268 33,969	\$ 91,762 36,226 19,823 \$ 147,811 ek-based compensation e \$ 127,826 133,096 31,517	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of \$ 567,342 528,929 133,633	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense  Acquisition costs	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo  \$ 135,877 144,861 35,058 17,349 \$ 333,145	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stoce \$ 140,883 133,268 33,969 13,352 \$	\$ 91,762 36,226 19,823 \$ 147,811 k-based compensation e \$ 127,826 133,096 31,517 1,926	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of the second secon	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense  Acquisition costs  Adjusted EBITDA  The geographic split of our adjusted EBITDA is present	\$ 106,035 36,971 26,355 \$ 169,361 s plus depreciation, amo \$ 135,877 144,861 35,058 17,349 \$ 333,145 sted below:	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stoce \$ 140,883 133,268 33,969 13,352 \$ 321,472	\$ 91,762 36,226 19,823 \$ 147,811 sk-based compensation e \$ 127,826 133,096 31,517 1,926 \$ 294,365	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of the second secon	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50 \$ 1,113,89
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense  Acquisition costs  Adjusted EBITDA  The geographic split of our adjusted EBITDA is presented.	\$ 106,035 36,971 26,355 \$ 169,361 s plus depreciation, amo \$ 135,877 144,861 35,058 17,349 \$ 333,145	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stoc \$ 140,883 133,268 33,969 13,352 \$ 321,472	\$ 91,762 36,226 19,823 \$ 147,811 k-based compensation e \$ 127,826 133,096 31,517 1,926	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of the second secon	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50 \$ 1,113,89
)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense  Acquisition costs  Adjusted EBITDA  The geographic split of our adjusted EBITDA is present	\$ 106,035 36,971 26,355 \$ 169,361 s plus depreciation, amo \$ 135,877 144,861 35,058 17,349 \$ 333,145 sted below:	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stoce \$ 140,883 133,268 33,969 13,352 \$ 321,472	\$ 91,762 36,226 19,823 \$ 147,811 sk-based compensation e \$ 127,826 133,096 31,517 1,926 \$ 294,365	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of the second secon	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50 \$ 1,113,89
3)	Americas cash SG&A  EMEA cash SG&A  Asia-Pacific cash SG&A  Cash SG&A  We define adjusted EBITDA as income from operation presented below:  Income from operations  Depreciation, amortization and accretion expense  Stock-based compensation expense  Acquisition costs  Adjusted EBITDA  The geographic split of our adjusted EBITDA is presented accretion and accretion accretion and accretion and accretion and accretion americas income from operations  Americas income from operations  Americas depreciation, amortization and accretion	\$ 106,035 36,971 26,355 \$ 169,361  s plus depreciation, amo  \$ 135,877 144,861 35,058 17,349 \$ 333,145  sted below:  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 102,596 31,717 19,247 \$ 153,560 ortization, accretion, stock \$ 140,883 133,268 33,969 13,352 \$ 321,472	\$ 91,762 36,226 19,823 \$ 147,811 ek-based compensation e \$ 127,826 133,096 31,517 1,926 \$ 294,365	\$ 403,016 130,789 83,996 \$ 617,801   xpense and acquisition of the second secon	\$ 360,20 131,62 70,50 \$ 562,33 costs as \$ 509,26 484,12 117,99 2,50 \$ 1,113,89

	Americas adjusted EBITDA	180,814	174,170	167,244	698,604	635,007
	EMEA income from operations	34,011	29,865	35,867	145,527	138,685
	EMEA depreciation, amortization and accretion expense	30,434	33,055	29,770	118,008	115,223
	EMEA stock-based compensation expense	4,348	4,338	3,671	16,690	13,661
	EMEA acquisition costs	12,801	14,145	1,572	38,336	1,653
			-			
	EMEA adjusted EBITDA	81,594	81,403	70,880	318,561	269,222
	Asia-Pacific income from operations Asia-Pacific depreciation, amortization and accretion	18,441	29,104	21,828	97,357	88,362
	expense	41,404	30,095	30,918	132,277	108,490
	Asia-Pacific stock-based compensation expense	5,134	3,821	3,495	16,183	12,860
	Asia-Pacific acquisition costs	5,758	2,879		8,645	(50)
	Asia-Pacific adjusted EBITDA	70,737	65,899	56,241	254,462	209,662
	Adjusted EBITDA	\$ 333,145	\$ 321,472	\$ 294,365	\$ 1,271,627	\$ 1,113,891
(9)	We define cash gross margins as cash gross profit divided	d by revenues.				
(-,	Our cash gross margins by geographic region is presented					
			700/	720/	730/	700/
	Americas cash gross margins	73%	72%	73%	73%	72%
	EMEA cash gross margins	65%	64%	64%	64%	63%
	Asia-Pacific cash gross margins	63%	67%	66%	66%	65%
(10)	We define adjusted EBITDA margins as adjusted EBITDA	divided by revenues.				
	Americas adjusted EBITDA margins	46%	46%	47%	46%	46%
	EMEA adjusted EBITDA margins	45%	46%	42%	46%	42%
	Asia-Pacific adjusted EBITDA margins	46%	52%	49%	49%	49%
(11)	We define adjusted EBITDA flow-through rate as increment	ntal adjusted EBITDA gr	owth divided by increr	mental revenue growth as	follows:	
	Adjusted EBITDA - current period	\$ 333,145	\$ 321,472	\$ 294,365	\$ 1,271,627	\$ 1,113,891
	,	,	•	•		
	Less adjusted EBITDA - prior period	(321,472)	(311,262)	(283,861)	(1,113,891)	(1,000,898)
	Adjusted EBITDA growth	11,673	10,210	\$ 10,504	157,736	\$ 112,993
		\$	\$		\$	
	Revenues - current period	730,462	686,649	\$ 638,121	2,725,867	\$ 2,443,776
	Less revenues - prior period	(686,649)	(665,582)	(620,441)	(2,443,776)	(2,152,766)
	Revenue growth	\$ 43,813	\$ 21,067	\$ 17,680	\$ 282,091	\$ 291,010
	Adjusted EBITDA flow-through rate	27%	48%	59%	56%	39%
(12)						
(12)	FFO is defined as net income (loss), excluding gains (loss adjustments for unconsolidated joint ventures' and non-co			uepreciationanu amortizati	on on real estate asse	ets and
	Net income  Net loss attributable to redeemable non- controlling interests	\$ 10,731 -	\$ 41,132 -	\$ (355,103) -	\$ 187,774 -	\$ (260,726) 1,179
	Net income (loss) attributable to Equinix Adjustments:	10,731	41,132	(355,103)	187,774	(259,547)
	Real estate depreciation and amortization	120,144	109,856	113,683	439,969	417,703
	,	120, 144 579	182	113,663	1,382	301
	Gain/loss on disposition of real estate property Adjustments for FFO from unconsolidated joint	อเล	102	04	1,302	301
	ventures Non-controlling interests' share of above	29	27	28	113	112
						/F 000\
	adjustments					(5,303)

impairment charges, acquisition costs, an installation revenue adjustment, a straight-line rent expense adjustment, amortization of deferred financing costs, gains (losses) on debt extinguishment, an income tax expense adjustment, recurring capital expenditures and adjustments from FFO to AFFO for unconsolidated joint ventures' and non-controlling interests' share of these items.

	FFO	\$ 131,483	\$ 151,197	\$ (241,338)	\$ 629,238	\$	153,266
	Adjustments:						
	Installation revenue adjustment	5,843	8,527	7,224	35,498		25,720
	Straight-line rent expense adjustment	1,462	1,251	3,335	7,931		13,048
	Amortization of deferred financing costs	4,495	3,934	3,944	16,135		19,020
	Stock-based compensation expense	35,058	33,969	31,517	133,633		117,990
	Non-real estate depreciation expense	15,921	15,946	11,478	58,165		36,232
	Amortization expense	8,100	6,601	6,803	27,446		27,756
	Accretion expense	696	865	1,132	3,349		2,438
	Recurring capital expenditures	(44,668)	(25,910)	(33,124)	(120,281)		(105,366)
	Loss on debt extinguishment	289	_	105,807	289		156,990
	Acquisition costs	17,349	13,352	1,926	41,723		2,506
	Income tax expense adjustment Adjustments for AFFO from unconsolidated	2,279	643	295,820	(1,270)		315,289
	joint ventures Non-controlling interests share of above	(14)	(14)	(18)	(58)		(76)
	adjustments AFFO		\$ 210,361	\$ 194,506	\$ 831,798	\$	(3,134) 761,679
	FFO, basic  Interest on convertible debt	131,483 3,442	151,197 3,279	(241,338)	629,238 13,357	\$	153,266
				\$ (241,338)		\$	153,266
	FFO, diluted	\$ 134,925	\$ 154,476	\$ (241,338)	\$ 642,595	\$	153,266
	The shares used in the computation of basic and diluted FF  Shares used in computing basic net income per share and FFO per share  Effect of dilutive securities:	60,393	57,082	55,295	57,790		52,359
	Convertible debt	2,041	1,970	-	1,977		-
	Employee equity awards	612	626	-	693		626
	Shares used in computing diluted FFO per share	63,046	59,678	55,295	60,460	_	52,985
(15)	The AFFO used in the computation of basic and diluted AFF	O per share attributal	ble to Equinix is prese	nted below:			
	AFFO, basic	\$ 178,293	\$ 210,361	\$ 194,506	\$ 831,798	\$	761,679
	Interest on convertible debt	1,557	1,390	2,372	6,279		20,861
	AFFO, diluted	\$ 179,850	\$ 211,751	\$ 196,878	\$ 838,077	\$	782,540
	The shares used in the computation of basic and diluted AFFO per share attributable to Equinix is presented below:						
	Shares used in computing basic net income per share and AFFO per share	60,393	57,082	55,295	57,790		52,359
	Effect of dilutive securities:						
	Convertible debt	2,041	1,970	2,199	1,977		3,685
	Employee equity awards	612	626	557	693		626
	Shares used in computing diluted AFFO per share	63,046	59,678	58,051	60,460		56,670

CONTACT: Investor Relations, Katrina Rymill, Equinix, Inc., (650) 598-6583, krymill@equinix.com, or Paul Thomas, Equinix, Inc., (650) 598-6442, pthomas@equinix.com; or Media, Liam Rose, Equinix, Inc., (650) 598-6590, Irose@equinix.com